

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended September 30, 2019

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_ to \_\_\_

Commission file number: 001-38013

**iFresh Inc.**

(Exact Name of Registrant as Specified in Its Charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**82-066764**

(I.R.S. Employer  
Identification No.)

**2-39 54<sup>th</sup> Avenue  
Long Island City, New York**

(Address of principal executive offices)

**(718) 628 6200**  
(Issuer's telephone number)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.0001	IFMK	Nasdaq Capital Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
		Emerging growth company	<input checked="" type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 13, 2019, 18,351,497 shares of the registrant's common stock, par value \$0.0001 per share, (the "Common Stock") were issued and outstanding.

**iFRESH, INC.**  
**FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 2019**  
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PART I – FINANCIAL INFORMATION

Item 1. Financial Statements.

iFRESH INC AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS

	September 30, 2019	March 31, 2019
	(UNAUDITED)	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 854,610	\$ 1,048,090
Accounts receivable, net	3,289,899	4,027,909
Inventories, net	9,240,449	10,411,366
Prepaid expenses and other current assets	3,836,768	3,721,262
<b>Total current assets</b>	<b>17,221,726</b>	<b>19,208,627</b>
Advances and receivables - related parties	4,307,657	5,220,547
Property and equipment, net	19,776,226	20,287,186
Intangible assets, net	966,671	1,033,337
Security deposits	1,252,303	1,236,073
Right of use assets-lease	61,211,020	-
Deferred income taxes	52,096	115,589
<b>Total assets</b>	<b>\$ 104,787,699</b>	<b>\$ 47,101,359</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY (DEFICIENCY)</b>		
Current liabilities:		
Accounts payable	\$ 11,353,067	\$ 14,177,700
Deferred revenue	1,274,810	802,392
Borrowings against lines of credit, current, net	20,545,084	21,285,314
Notes payable, current	84,554	98,475
Finance lease obligations, current	140,440	148,778
Accrued expenses	1,216,870	1,393,973
Operating lease liabilities, current	5,682,327	
Other payables, current	3,347,756	2,926,101
<b>Total current liabilities</b>	<b>43,644,908</b>	<b>40,832,733</b>
Notes payable, non-current	85,146	130,068
Finance lease obligations, non-current	348,452	413,225
Deferred rent	-	6,659,412
Other payables, non-current	87,901	97,900
Long term operating lease liabilities	62,221,347	-
<b>Total liabilities</b>	<b>106,387,754</b>	<b>48,133,338</b>
Commitments and contingencies		
Shareholders' equity (deficiency)		
Preferred shares, \$.0001 par value, 1,000,000 shares authorized; none issued.	-	-
Common stock, \$0.0001 par value; 100,000,000 shares authorized, 18,351,497 and 16,737,685 shares issued and outstanding as of September 30, 2019 and March 31, 2019, respectively	1,835	1,674
Additional paid-in capital	18,620,442	14,933,829
Accumulated deficit	(20,222,332)	(15,967,482)
<b>Total shareholders' deficiency</b>	<b>(1,600,055)</b>	<b>(1,031,979)</b>
<b>Total liabilities and shareholders' equity (deficiency)</b>	<b>\$ 104,787,699</b>	<b>\$ 47,101,359</b>

See accompanying notes to unaudited condensed consolidated financial statements

**iFRESH INC AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(UNAUDITED)**

	For the three months ended September 30,		For the six months ended September 30,	
	2019	2018	2019	2018
Net sales	\$ 21,373,820	\$ 29,421,093	\$ 44,458,495	\$ 59,092,916
Net sales-related parties	487,682	863,710	1,230,789	2,280,028
Total net sales	<u>21,861,502</u>	<u>30,284,803</u>	<u>45,689,284</u>	<u>61,372,944</u>
Cost of sales	15,140,772	22,451,875	31,656,870	44,054,792
Cost of sales-related parties	398,118	744,809	980,688	1,973,213
Retail Occupancy costs	1,576,290	2,010,412	3,506,909	3,841,486
Gross profit	<u>4,746,322</u>	<u>5,077,707</u>	<u>9,544,817</u>	<u>11,503,453</u>
Selling, general and administrative expenses	5,851,779	9,103,577	14,427,673	17,179,018
Loss from operations	(1,105,457)	(4,025,870)	(4,882,856)	(5,675,565)
Interest expense, net	(349,475)	(399,123)	(959,220)	(644,826)
Other income	729,639	259,571	1,650,720	592,140
Loss before income taxes	(725,293)	(4,165,422)	(4,191,356)	(5,728,251)
Income tax provision	161,430	-	63,493	313,833
Net Loss	<u>\$ (886,723)</u>	<u>\$ (4,165,422)</u>	<u>\$ (4,254,849)</u>	<u>\$ (6,042,084)</u>
Net loss per share:				
Basic	<u>\$ (0.05)</u>	<u>\$ (0.28)</u>	<u>\$ (0.24)</u>	<u>\$ (0.42)</u>
Diluted	<u>\$ (0.05)</u>	<u>\$ (0.28)</u>	<u>\$ (0.24)</u>	<u>\$ (0.42)</u>
Weighted average shares outstanding:				
Basic	<u>18,351,498</u>	<u>14,874,431</u>	<u>17,868,254</u>	<u>14,543,995</u>
Diluted	<u>18,351,498</u>	<u>14,874,431</u>	<u>17,868,254</u>	<u>14,543,995</u>

See accompanying notes to unaudited condensed consolidated financial statements

**iFRESH INC AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**

	For the six months ended September 30,	
	2019	2018
<b>Cash flows from operating activities</b>		
Net loss	\$ (4,254,849)	\$ (6,042,084)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation expense	1,093,572	943,485
Amortization expense	249,166	135,103
Lease amortization	3,994,896	-
Share based compensation	1,921,081	744,413
Bad debt reserve	233,448	233,448
Deferred income taxes	63,493	313,832
Changes in operating assets and liabilities:		
Accounts receivable	504,562	7,778
Inventories	1,170,917	(13,548)
Prepaid expenses and other current assets	(115,506)	(292,702)
Security deposits	(16,230)	13,505
Accounts payable	(2,824,630)	(2,016,792)
Deferred revenue	472,418	260,714
Accrued expenses	(177,103)	1,067,841
Taxes payable	-	(1,606,504)
Deferred rent	-	170,789
Operating lease liabilities	(3,961,654)	-
Other liabilities	411,652	217,215
Net cash used in operating activities	<u>(1,234,767)</u>	<u>(5,863,507)</u>
<b>Cash flows from investing activities</b>		
Cash advances to related parties	912,891	3,299,949
Acquisition of property and equipment	(582,612)	(2,927,698)
Net cash provided by investing activities	<u>330,279</u>	<u>372,251</u>
<b>Cash flows from financing activities</b>		
Borrowings against Term loan	-	3,950,000
Borrowings against lines of credit	-	1,750,000
Repayments on term loan	(922,730)	(772,625)
Repayments on notes payable	(58,843)	(70,877)
Payments on capital lease obligations	(73,112)	(75,056)
Cash received from issuance of stock	-	1,000,621
Net proceeds received from capital contribution	1,765,693	-
Net cash provided by financing activities	<u>711,008</u>	<u>5,782,063</u>
<b>Net increase (decrease) in cash and cash equivalents</b>	<u>(193,480)</u>	<u>290,807</u>
Cash and cash equivalents at beginning of the period	1,048,090	640,915
Cash and cash equivalents at the end of the period	<u>\$ 854,610</u>	<u>\$ 931,722</u>
<b>Supplemental disclosure of cash flow information</b>		
Cash paid for interest	<u>\$ 959,220</u>	<u>\$ 620,248</u>
Cash paid for income taxes	<u>\$ -</u>	<u>\$ 1,606,504</u>
<b>Supplemental disclosure of non-cash investing and financing activities</b>		
Capital expenditures funded by capital lease obligations and notes payable	<u>\$ -</u>	<u>\$ 772,675</u>
Stock issued for business acquisition	<u>\$ -</u>	<u>\$ -</u>

See accompanying notes to unaudited condensed consolidated financial statements

**iFRESH INC AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**  
For the three and six months ended September 30, 2019 and 2018

	<u>Common Stock</u>		<u>Additional Paid-in Capital</u>	<u>Accumulated Deficit</u>	<u>Total</u>
	<u>Shares</u>	<u>amount</u>			
<b>Balances at March 31, 2018</b>	14,220,548	\$ 1,422	\$ 9,428,093	\$ (3,964,039)	\$ 5,465,476
Net loss	-	-	-	(1,876,662)	(1,876,662)
<b>Balances at June 30, 2018</b>	<u>14,220,548</u>	<u>\$ 1,422</u>	<u>\$ 9,428,093</u>	<u>\$ (5,840,701)</u>	<u>\$ 3,588,814</u>
Net loss	-	-	-	(4,165,422)	(4,165,422)
Common stock issued in connection of equity finance	451,000	45	1,000,620	-	1,000,665
Stock issued for service	177,950	18	744,413	-	744,431
<b>Balances at September 30, 2018</b>	<u>14,849,498</u>	<u>\$ 1,485</u>	<u>\$ 11,173,126</u>	<u>\$ (10,006,123)</u>	<u>\$ 1,168,488</u>
<b>Balances at March 31, 2019</b>	<u>16,737,685</u>	<u>\$ 1,674</u>	<u>\$ 14,933,829</u>	<u>\$ (15,967,482)</u>	<u>\$ (1,031,979)</u>
Capital contribution	-	-	1,119,421	-	1,119,421
Net loss	-	-	-	(3,368,127)	(3,368,127)
Common stock issued in connection of warrants exercise	1,170,000	117	1,450,683	-	1,450,800
Stock issued for service	443,813	44	470,398	-	470,442
<b>Balances at June 30, 2019</b>	<u>18,351,498</u>	<u>\$ 1,835</u>	<u>\$ 17,974,331</u>	<u>\$ (19,335,609)</u>	<u>\$ (1,359,443)</u>
Capital contribution	-	-	646,111	-	646,111
Net loss	-	-	-	(886,723)	(886,723)
Common stock issued in connection of warrants exercise	-	-	-	-	-
Stock issued for service	-	-	-	-	-
<b>Balances at September 30, 2019</b>	<u>18,351,498</u>	<u>\$ 1,835</u>	<u>\$ 18,620,442</u>	<u>\$ (20,222,332)</u>	<u>\$ (1,600,055)</u>

See accompanying notes to unaudited condensed consolidated financial statements

**iFRESH INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**1. Organization and Description of Business**

*Organization and General*

iFresh (herein referred to collectively with its subsidiaries as the “Company”) is an Asian/Chinese supermarket chain with multiple retail locations and its own distribution operations, currently all located along the East Coast of the United States. The Company offers seafood, vegetables, meat, fruit, frozen goods, groceries, and bakery products through its retail stores.

On June 7, 2019, the Company, entered into certain Share Exchange Agreement (“Exchange Agreement”) with Xiaotai International Investment Inc. (“Xiaotai”), a Cayman Island Company, and certain shareholders of Xiaotai (collectively with Xiaotai, “Seller”), pursuant to which, among other things and subject to the terms and conditions contained therein, the Company will acquire all of the outstanding issued shares and other equity interests in Xiaotai from certain shareholders of Xiaotai (such transactions, collectively, the “Acquisition”). The Company agreed to issue to the sellers an aggregate of 254,813,383 shares of the Company’s common stock, par value \$0.0001.

On the same day, the Company and its wholly owned subsidiary NYM Holding Inc. entered into a Share Purchase Agreement (the “Purchase Agreement”) with Go Fresh 365 Inc., (“Go Fresh”) a Florida company solely owned by Mr. Long Deng, IFMK’s Chief Executive Officer. The Purchase Agreement provides for the sale of 100% of the equity interest in NYM to Go Fresh, in exchange for cash consideration of \$9.1 million (the “Spin-off”). The transactions contemplated by the Purchase Agreement would take place contemporaneously with the closing of the Acquisition. It is anticipated that, following completion of the Spin-off, Go Fresh will receive 100% of the equity interest of NYM, and that the Company’s business upon completion of the Acquisition and the Spin-off will be that of Xiaotai and its subsidiaries. Closing of the acquisition had been pending subject to regulatory approval by NASDAQ

In November 5, 2019, Zhejiang Xiaotai is alleged to have conducted illegal fundraising in China and several executives of Xiaotai are currently detained and held in custody by the local police. The Company’s management and board of directors are closely monitoring and actively assessing the situation. iFresh issued written notice to Xiaotai International and Xiaotai Shareholders to terminate the Exchange Agreement effective immediately.

**2. Liquidity and Going Concern**

As reflected in the Company’s unaudited condensed consolidated financial statements, the Company had operating losses for the six months ended September 30, 2019 and in fiscal year 2019 and had negative working capital of \$26.4 million and \$21.6 million as of September 30, 2019 and March 31, 2019, respectively. The Company had deficiency of \$1.6 million and \$1.0 million as of September 30, 2019 and March 31, 2019, respectively. The Company did not meet certain financial covenants required in the credit agreement with Keybank National Association (“Keybank”). As of September 30, 2019, the Company has outstanding loan facilities of approximately \$20.5 million due to Keybank. Failure to maintain these loan facilities will have a significant impact on the Company’s operations.

In assessing its liquidity, management monitors and analyzes the Company’s cash on-hand, its ability to generate sufficient revenue sources in the future and its operating and capital expenditure commitments. iFresh had funded working capital and other capital requirements in the past primarily by equity contribution from shareholders, cash flow from operations, and bank loans. As of September 30, 2019, the Company also has \$4.3 million of advances and receivable from the related parties we intend to collect.

Although the Company has been timely repaying the KeyBank facility in accordance with its terms, the Company was in default under the Credit Agreement as of September 30, 2019 and March 31, 2019. Specifically, the financial covenants of the Credit Agreement require the Company to maintain a senior funded debt to earnings before interest, tax, depreciation and amortization (“EBITDA”) ratio for the trailing 12 month period of less than 3.00 to 1.00 at the last day of each fiscal quarter. As of September 30, 2019 and March 31, 2019, this ratio was greater than 3.00 to 1.00, and the Company was therefore not in compliance with the financial covenants of the KeyBank loan. In addition, the Company violated the loan covenant when Mr. Long Deng, CEO and major shareholder of the Company sold an aggregate of 8,294,989 restricted shares to HK Xu Ding Co., Limited, representing 51% of the total issued and outstanding shares of the Company as of December 31, 2018. The Company failed to obtain a written consent for the occurrence of the change of ownership. KeyBank has notified the Company in February that it has not waived the default and reserves all of its rights, power, privileges, and remedies under the Credit Agreement. effective as of March 1, 2019, interest was accrued on all loans at the default rate.

On May 20, 2019 (the “Effective Date”), the Company entered into a forbearance agreement (the “Forbearance Agreement”) with KeyBank, pursuant to which KeyBank has agreed to delay the exercise of its rights and remedies under the Loan agreement based on the existence of the events of shares transfer defaults for certain period of time. The Forbearance Agreement contains customary forbearance covenants and other forbearance covenants and defined certain events of defaults. Starting from May, 2019, the monthly payment decreased to \$142,842 as originally required per the credit facility agreements.

The Company failed to meet its obligations under the Loan Agreements by the end of the First Forbearance Period. On October 17, 2019 (the “Effective Date”), the Company, Go Fresh 365, Inc. (“Go Fresh”), Mr. Long Deng and Keybank entered into the second forbearance agreement (the “Second Forbearance Agreement”). Pursuant to certain Guaranty Agreement dated as of December 26, 2016, as amended by several joinder agreements and the Second Forbearance Agreement, the Company, certain subsidiaries of NYM, Go Fresh and Mr. Long Deng (collectively, the “Guarantors”, and together with the Borrower, the “Loan Parties”) have agreed to guarantee the payment and performance of the obligations of the Borrower under the Credit Agreement (“Obligations”). Key Bank has agreed to delay the exercise of its rights and remedies under the Loan Agreement based on the existence of certain events of default (the “Specified Events of Default”) until the earlier to occur of: (a) 5:00 p.m. Eastern Time on the November 29, 2019; and (b) a Forbearance Event of Default.

The Company’s principal liquidity needs are to meet its working capital requirements, operating expenses and capital expenditure obligations. The Company’s ability to fund these needs will depend on its future performance, which will be subject in part to general economic, competitive and other factors beyond its control. These conditions raise substantial doubt as to the Company’s ability to remain a going concern.

### **3. Basis of Presentation and Principles of Consolidation**

The Company’s unaudited condensed consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”). The unaudited condensed consolidated financial statements include the financial statements of iFresh and its subsidiaries. All material intercompany accounts and transactions have been eliminated in consolidation.

The unaudited interim financial information as of September 30, 2019 and for the six months ended September 30, 2019 and 2018 have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”). Certain information and footnote disclosures, which are normally included in annual financial statements prepared in accordance with U.S. GAAP, have been omitted pursuant to those rules and regulations. The unaudited interim condensed consolidated financial information should be read in conjunction with the audited consolidated financial statements and the notes thereto for the fiscal year ended March 31, 2019.

The Company has two reportable and operating segments. The Company’s Chief Executive Officer is the Chief Operating Decision Maker (“CODM”). The CODM bears ultimate responsibility for, and is actively engaged in, the allocation of resources and the evaluation of the Company’s operating and financial results.



## 4. Summary of Significant Accounting Policies

### Significant Accounting Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions. Such estimates and assumptions affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Company's critical accounting estimates included, but are not limited to: allowance for estimated uncollectible receivables, inventory valuations, allowance for deferred tax assets, lease assumptions, impairment of long-lived assets, impairment of intangible assets, and income taxes. Actual results could differ from those estimates.

### Accounts Receivable

Accounts receivable consist primarily of uncollected amounts from customer purchases (primarily from the Company's two distribution operations), credit card receivables, and food stamp vouchers, and are presented net of an allowance for estimated uncollectible amounts.

The Company periodically assesses its accounts receivable for collectability on a specific identification basis. If collectability of an account becomes unlikely, an allowance is recorded for that doubtful account. Once collection efforts have been exhausted, the account receivable is written off against the allowance.

### Inventories

Inventories consist of merchandise purchased for resale, which are stated at the lower of cost or market. The cost method is used for wholesale and retail perishable inventories by assigning costs to each of these items based on a first-in, first-out (FIFO) basis (net of vendor discounts).

The Company's wholesale and retail non-perishable inventory is valued at the lower of cost or market using weighted average method.

### Leases

On April 1, 2019 the Company adopted Accounting Standards Update ("ASU") 2016-02. For all leases that were entered into prior to the effective date of ASC 842, we elected to apply the package of practical expedients. Based on this guidance we will not reassess the following: (1) whether any expired or existing contracts are or contain leases; (2) the lease classification for any expired or existing leases; and (3) initial direct costs for any existing leases. The adoption of Topic 842 resulted in the presentation of \$61,211,020 of operating lease assets and \$67,903,674 operating lease liabilities on the consolidated balance sheet as of September 30, 2019. See Note 12 for additional information.

The Company determines if an arrangement is a lease at inception. Operating leases are included in operating lease right-of-use ("ROU") assets, current portion of obligations under operating leases, and obligations under operating leases, non-current on the Company's consolidated balance sheets. Finance leases are included in property and equipment, net, current portion of obligations under capital leases, and obligations under capital leases, non-current on our consolidated balance sheets.

Operating lease ROU assets and operating lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term at commencement date, adjusted by the deferred rent liabilities at the adoption date. As most of the Company's leases do not provide an implicit rate, the Company uses its incremental borrowing rate based on the information available at commencement date in determining the present value of future payments. The operating lease ROU asset also includes any lease payments made and excludes lease incentives and initial direct costs incurred. The Company's terms may include options to extend or terminate the lease when it is reasonably certain that the Company will exercise that option. Lease expense for minimum lease payments is recognized on a straight-line basis over the lease term.

### **Deferred financing costs**

The Company presents deferred financing costs as a reduction of the carrying amount of the debt rather than as an asset. Deferred financing costs are amortized over the term of the related debt using the effective interest method and reported as interest expense in the consolidated financial statements.

### **Fair Value Measurements**

The Company records its financial assets and liabilities in accordance with the framework for measuring fair value in accordance with U.S GAAP. This framework establishes a fair value hierarchy that prioritizes the inputs used to measure fair value:

Level 1: Quoted prices for identical instruments in active markets.

Level 2: Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.

Level 3: Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

Fair value measurements of nonfinancial assets and non-financial liabilities are primarily used in the impairment analysis of intangible assets and long-lived assets.

Cash and cash equivalents, restricted cash, accounts receivable, prepaid expenses and other current assets, advances to related parties, accounts payable, deferred revenue and accrued expenses approximate fair value because of the short maturity of those instruments. Based on comparable open market transactions, the fair value of the lines of credit and other liabilities, including current maturities, approximated their carrying value as of September 30, 2019 and March 31, 2019, respectively. The Company's estimates of the fair value of line of credit and other liabilities (including current maturities) were classified as Level 2 in the fair value hierarchy.

### **Revenue Recognition**

In accordance with Topic 606 revenue is recognized at the time the sale is made, at which time our walk-in customers take immediate possession of the merchandise or delivery is made to our wholesale customers. Payment terms are established for our wholesale customers based on the Company's pre-established credit requirements. Payment terms vary depending on the customer. Based on the nature of receivables, no significant financing components exist. Sales are recorded net of discounts, sales incentives and rebates, sales taxes and estimated returns and allowances. We estimate the reduction to sales and cost of sales for returns based on current sales levels and our historical return experience.

Topic 606 defines a performance obligation as a promise in a contract to transfer a distinct good or service to the customer and is considered the unit of account. The majority of our contracts have one single performance obligation as the promise to transfer the individual goods is not separately identifiable from other promises in the contracts and is, therefore, not distinct.

We had no material contract assets, contract liabilities, or costs to obtain and fulfill contracts recorded on the Consolidated Balance Sheet as of September 30, 2019 and March 31, 2019. For the six months ended September 30, 2019 and 2018, revenue recognized from performance obligations related to prior periods was insignificant.

Revenue expected to be recognized in any future periods related to remaining performance obligations is insignificant.

The following table summarizes disaggregated revenue from contracts with customers by product group:

	<b>For the six months ended</b>	
	<b>September 30, 2019</b>	<b>September 30, 2018</b>
Grocery	\$ 20,430,683	\$ 25,227,693
Perishable goods	25,258,601	36,145,251
<b>Total</b>	<b>\$ 45,689,284</b>	<b>\$ 61,372,944</b>

  

	<b>For the three months ended</b>	
	<b>September 30, 2019</b>	<b>September 30, 2018</b>
Grocery	\$ 9,861,690	\$ 12,765,277
Perishable goods	11,999,812	17,519,526
<b>Total</b>	<b>\$ 21,861,502</b>	<b>\$ 30,284,803</b>

#### Recently Issued Accounting Pronouncements

In June 2018, the FASB issued ASU 2018-07, "Improvements to Nonemployee Share-Based Payment Accounting", which simplifies the accounting for share-based payments granted to nonemployees for goods and services. Under the ASU, most of the guidance on such payments to nonemployees would be aligned with the requirements for share-based payments granted to employees. The changes take effect for public companies for fiscal years starting after December 15, 2018, including interim periods within that fiscal year. For all other entities, the amendments are effective for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020. Early adoption is permitted, but no earlier than an entity's adoption date of Topic 606. On April 1, 2019, the Company adopted this ASU and the adoption did not have a material impact on the Company's unaudited condensed consolidated financial statements.

No other new accounting pronouncements issued or effective had, or are expected to have, a material impact on the Company's condensed consolidated financial statements.

#### 5. Accounts Receivable

A summary of accounts receivable, net is as follows:

	<b>September 30, 2019</b>	<b>March 31, 2019</b>
Customer purchases	\$ 3,716,324	\$ 4,008,747
Credit card receivables	142,555	532,369
Food stamps	43,989	99,762
Others	2,518	2,518
<b>Total accounts receivable</b>	<b>3,905,386</b>	<b>4,643,396</b>
Allowance for bad debt	(615,487)	(615,487)
<b>Accounts receivable, net</b>	<b>\$ 3,289,899</b>	<b>\$ 4,027,909</b>

#### 6. Inventories

A summary of inventories, net is as follows:

	<b>September 30, 2019</b>	<b>March 31, 2019</b>
Non-perishables	\$ 7,794,654	\$ 8,762,634
Perishables	1,497,412	1,723,882
<b>Inventories</b>	<b>9,292,066</b>	<b>10,486,516</b>
Allowance for slow moving or defective inventories	(51,617)	(75,150)
<b>Inventories, net</b>	<b>\$ 9,240,449</b>	<b>\$ 10,411,366</b>

## 7. Advances and receivables - related parties

A summary of advances and receivables - related parties is as follows:

<b>Entities</b>	<b>September 30, 2019</b>	<b>March 31, 2019</b>
New York Mart Elmhurst Inc	\$ -	\$ -
Pacific Supermarkets Inc.	-	437,863
NY Mart MD Inc.	-	335,374
<b>Advances - related parties</b>	<b>\$ -</b>	<b>\$ 773,237</b>
New York Mart, Inc.	605,265	605,265
Pacific Supermarkets Inc.	-	428,237
NY Mart MD Inc.	3,478,240	3,181,011
iFresh Harwin Inc	224,152	232,797
<b>Receivables – related parties</b>	<b>4,307,657</b>	<b>4,447,310</b>
<b>Total advances and receivables – related parties</b>	<b>\$ 4,307,657</b>	<b>\$ 5,220,547</b>

The Company has advanced funds to related parties and accounts receivable due from the related parties with the intention of converting some of these advances and receivables into deposits towards the purchase price upon planned acquisitions of some of these entities, which are directly or indirectly owned, in whole or in part, by Mr. Long Deng, the shareholder the Chief Executive Officer of the Company. Accounts receivable due from related parties relate to the sales to these related parties (see Note 16). The advances and receivables are interest free, repayable on demand, and guaranteed by Mr. Long Deng.

## 8. Property and Equipment

	<b>September 30, 2019</b>	<b>March 31, 2019</b>
Furniture, fixtures and equipment	\$ 20,037,919	\$ 19,957,600
Automobiles	2,184,345	2,214,306
Leasehold improvements	9,381,676	8,849,422
Software	6,735	6,735
<b>Total property and equipment</b>	<b>31,610,675</b>	<b>31,028,063</b>
Accumulated depreciation	(11,834,449)	(10,740,877)
<b>Property and equipment, net</b>	<b>\$ 19,776,226</b>	<b>\$ 20,287,186</b>

Depreciation expense for the six months ended September 30, 2019 and 2018 was \$1,093,572 and \$943,485, respectively. For the three months ended September 30, 2019 and 2018, the depreciation expense was \$531,928 and \$483,540, respectively.

## 9. Intangible Assets

A summary of the activities and balances of intangible assets are as follows:

	<b>Balance at March 31, 2019</b>	<b>Additions</b>	<b>Balance at September 30, 2019</b>
<b>Gross Intangible Assets</b>			
Acquired leasehold rights	\$ 2,500,000	\$ -	\$ 2,500,000
Total intangible assets	<u>\$ 2,500,000</u>	<u>\$ -</u>	<u>\$ 2,500,000</u>
<b>Accumulated Amortization</b>			
Total accumulated amortization	\$ (1,466,663)	\$ (66,666)	\$ (1,533,329)
<b>Intangible assets, net</b>	<u>\$ 1,033,337</u>	<u>\$ (66,666)</u>	<u>\$ 966,671</u>

Amortization expense was \$66,666 and \$66,666 for the six months ended September 30, 2019 and 2018, respectively. Future amortization associated with the net carrying amount of definite-lived intangible assets is as follows:

### Year Ending September 30,

2020	\$ 133,333
2021	133,333
2022	133,333
2023	133,333
2024	133,333
Thereafter	300,006
Total	<u>\$ 966,671</u>

## 10. Debt

A summary of the Company's debt is as follows:

	<b>September 30, 2019</b>	<b>March 31, 2019</b>
Revolving Line of Credit-KeyBank National Association	\$ 4,950,000	4,950,000
Delayed Term Loan-KeyBank National Association	4,244,983	4,494,983
Term Loan-KeyBank National Association	11,760,726	12,342,206
Less: Deferred financing cost	(410,625)	(501,875)
<b>Total</b>	<u>20,545,084</u>	<u>21,285,314</u>

### KeyBank National Association ("KeyBank") – Senior Secured Credit Facilities

On December 23, 2016, NYM, as borrower, entered into a \$25 million senior secured Credit Agreement (the "Credit Agreement") with Key Bank National Association ("Key Bank" or "Lender"). The Credit Agreement provides for (1) a revolving credit of \$5,000,000 for making advance and issuance of letter of credit, (2) \$15,000,000 of effective date term loan and (3) \$5,000,000 of delayed draw term loan. The interest rate is equal to (1) the Lender's "prime rate" plus 0.95%, or (b) the Adjusted LIBOR rate plus 1.95%. Both the termination date of the revolving credit and the maturity date of the term loans are December 23, 2021. The Company will pay a commitment fee equal to 0.25% of the undrawn amount of the Revolving Credit Facility and 0.25% of the unused Delayed Draw Term Loan Facility. \$4,950,000 of the revolving credit was used as of September 30, 2019.

\$15,000,000 of the term loan was fully funded by the lender in January 2017. The Company is required to make fifty-nine consecutive monthly payments of principal and interest in the amount of \$142,842 starting from February 1, 2017 and a final payment of the then entire unpaid principal balance of the term loan, plus accrued interest on the maturity date. On December 23, 2016, the Company used the proceeds from the loan term to pay off the outstanding balance under the Bank of America credit line agreement and HSBC line of credit.

The Delayed Draw Term Loan shall be advanced on the Delayed Draw Funding date, which is no later than December 23, 2021.

The senior secured credit facility is secured by all assets of the Company and is jointly guaranteed by the Company and its subsidiaries and contains financial and restrictive covenants. The financial covenants require NYM to deliver audited condensed consolidated financial statements within one hundred twenty days after the fiscal year end and to maintain a fixed charge coverage ratio not less than 1.1 to 1.0 and senior funded debt to earnings before interest, tax, depreciation and amortization (“EBITDA”) ratio less than 3.0 to 1.0 at the last day of each fiscal quarter, beginning with the fiscal quarter ending March 31, 2017. As of September 30, 2019 and March 31, 2019, the Company has negative EBITDA, thus the ratio was negative and the Company was not in compliance with the financial covenants of the KeyBank loan. Except as stated below, the senior secured credit facility is subject to customary events of default. It will be an event of default if Mr. Long Deng resigns, is terminated, or is no longer actively involved in the management of NYM and a replacement reasonably satisfactory to the Lender is not made within sixty (60) days after such event takes place. The Company violated the loan covenant when Mr. Long Deng, CEO and major shareholder of the Company sold an aggregate of 8,294,989 restricted shares to HK Xu Ding Co., Limited on January 23, 2019, representing 51% of the total issued and outstanding shares of the Company as of December 31, 2018. The Company failed to obtain a written consent for the occurrence of the change of ownership. As a result, effective as of March 1, 2019, interest was accrued on all loans at the default rate and the monthly principal and interest payment due under the effective date term loan will be \$155,872 instead of \$142,842.

On May 20, 2019 (the “Effective Date”), the Company entered into a forbearance agreement (the “Forbearance Agreement”) with KeyBank, pursuant to which KeyBank has agreed to delay the exercise of its rights and remedies under the Loan agreement based on the existence of the events of shares transfer defaults for certain period of time. The Forbearance Agreement contains customary forbearance covenants and other forbearance covenants and defined certain events of defaults. Starting from May, 2019, the monthly payment decreased to \$142,842 as originally required per the credit facility agreements.

The Company failed to meet its obligations under the Loan Agreements by the end of the First Forbearance Period. On October 17, 2019 (the “Effective Date”), the Company, Go Fresh 365, Inc. (“Go Fresh”), Mr. Long Deng and Keybank entered into the second forbearance agreement (the “Second Forbearance Agreement”). Pursuant to certain Guaranty Agreement dated as of December 26, 2016, as amended by several joinder agreements and the Second Forbearance Agreement, the Company, certain subsidiaries of NYM, Go Fresh and Mr. Long Deng (collectively, the “Guarantors”, and together with the Borrower, the “Loan Parties”) have agreed to guarantee the payment and performance of the obligations of the Borrower under the Credit Agreement (“Obligations”). Key Bank has agreed to delay the exercise of its rights and remedies under the Loan Agreement based on the existence of certain events of default (the “Specified Events of Default”) until the earlier to occur of: (a) 5:00 p.m. Eastern Time on the November 29, 2019; and (b) a Forbearance Event of Default.

Maturities of borrowings against the term loan under this credit facility for each of the next five years are as follows:

<b>Year Ending June 30</b>	
2020	\$ 1,535,255
2021	1,590,334
2022	17,419,495
Total	<u>\$ 20,545,084</u>

## 11. Notes Payable

Notes payables consist of the following:

	<u>September 30,</u> <u>2019</u>	<u>March 31,</u> <u>2019</u>
<u>Triangle Auto Center, Inc.</u>		
Secured by vehicle, 4.02%, principal and interest of \$890 due monthly through January 28, 2021	13,828	18,823
<u>Colonial Buick GMC</u>		
Secured by vehicle, 8.64%, principal and interest of \$736 due monthly through February 1, 2020	2,085	6,350
<u>Koeppel Nissan, Inc.</u>		
Secured by vehicle, 3.99%, principal and interest of \$612 due monthly through January 18, 2021	-	12,378
Secured by vehicle, 0.9%, principal and interest of \$739 due monthly through March 14, 2020	4,423	8,826
Secured by vehicle, 7.86%, principal and interest of \$758 due monthly through September 1, 2022	21,810	25,415
<u>Silver Star Motors</u>		
Secured by vehicle, 4.22%, principal and interest of \$916 due monthly through June 1, 2021	18,506	23,546
<u>BMO</u>		
Secured by vehicle, 5.99%, principal and interest of \$1,924 due monthly through July 1, 2020	40,002	50,172
<u>Wells Fargo</u>		
Secured by vehicle, 4.01%, principal and interest of \$420 due monthly through December 1, 2021	10,821	13,096
<u>Toyota Finance</u>		
Secured by vehicle, 0%, principal and interest of \$632 due monthly through August, 2022	22,134	25,928
Secured by vehicle, 4.87%, principal and interest of \$761 due monthly through July, 2021	20,236	24,031
Secured by vehicle, 0%, principal and interest of \$633 due monthly through April 1, 2022	15,855	19,978
Total Notes Payable	\$ 169,700	\$ 228,543
Current notes payable	(84,554)	(98,475)
Long-term notes payable, net of current maturities	<u>\$ 85,146</u>	<u>\$ 130,068</u>

All notes payables are secured by the underlying financed automobiles.

Maturities of the notes payables for each of the next five years are as follows:

<u>Year Ending September 30,</u>	
2020	\$ 84,554
2021	65,992
2022	19,154
Total	<u>\$ 169,700</u>

## 12. Lease

The Company's material leases consist of store, warehouse, parking lots and its offices with expiration dates through 2027. In general, the leases have remaining terms of 1-20 years, most of which include options to extend the leases. The lease term is generally the minimum noncancelable period of the lease. The Company does not include option periods unless the Company determines that it is reasonably certain of exercising the option at inception or when a triggering event occurs.

Balance sheet information related to the Company's operating and finance leases (noting the financial statement caption each is included with) as of September 30, 2019 was as follows:

	<u>As of September 30, 2019</u>
<b>Operating Lease Assets:</b>	
Operating Lease	\$ 61,211,020
Total operating lease assets	<u>61,211,020</u>
<b>Operating lease obligations:</b>	
Current operating lease liabilities	5,682,327
Non-current operating lease liabilities	<u>62,221,347</u>
<b>Total Lease liabilities</b>	<u>\$ 67,903,674</u>
Weighted Average Remaining Lease Term Operating Lease	12.39 years
Weighted Average discount rate	4.3%

	<u>September 30, 2019</u>	<u>March 31, 2019</u>
<b>Finance lease Assets</b>		
Vehicles under finance lease	\$ 1,033,131	\$ 1,033,131
Accumulated depreciation	<u>316,383</u>	<u>244,116</u>
Finance lease assets, net	<u>\$ 716,748</u>	<u>\$ 789,115</u>

	<u>September 30, 2019</u>	<u>March 31, 2019</u>
<b>Finance lease obligations:</b>		
Current	\$ 140,440	\$ 148,778
Long-term	<u>348,452</u>	<u>413,225</u>
Total obligations	<u>\$ 488,892</u>	<u>\$ 562,003</u>
Weighted Average Remaining Lease Term Operating Lease		2.38 years
Weighted Average discount rate		7.1%

Supplemental cash flow information related to leases was as follows:

	<u>As of September 30, 2019</u>
Cash paid for amounts included in the measurement of lease liabilities:	
Operating Lease	<u>\$ 3,961,651</u>
Finance lease	<u>73,112</u>



The estimated future lease payments under the operating and finance leases are as follows:

	<b>Capital Lease</b>	<b>Operating, lease</b>
2020	180,900	8,423,619
2021	158,841	8,324,077
2022	146,831	8,307,546
2023	82,710	8,131,147
2024	-	7,829,764
Thereafter	-	49,414,791
Total minimum lease payments	\$ 569,282	\$ 90,430,944
Less: Amount representing interest	(80,390)	(22,527,270)
<b>Total</b>	<b>\$ 488,892</b>	<b>\$ 67,903,674</b>

### 13. Segment Reporting

ASC 280, "Segment Reporting", establishes standards for reporting information about operating segments on a basis consistent with the Company's internal organizational structure as well as information about geographical areas, business segments and major customers in financial statements for details on the Company's business segments. The Company uses the "management approach" in determining reportable operating segments. The management approach considers the internal organization and reporting used by the Company's CODM for making operating decisions and assessing performance as the source for determining the Company's reportable segments. Management, including the CODM, reviews operation results by the revenue of different products or services. Based on management's assessment, the Company has determined that it has two operating segments as defined by ASC 280, consisting of wholesale and retail operations.

The primary financial measures used by the Company to evaluate performance of individual operating segments are sales and income before income tax provision.

The following table presents summary information by segment for the six months ended September 30, 2019 and 2018, respectively:

	<b>Six months ended September 30, 2019</b>		
	<b>Wholesale</b>	<b>Retail</b>	<b>Total</b>
Net sales	\$ 8,423,151	\$ 37,266,133	\$ 45,689,284
Cost of sales	6,045,159	26,592,399	32,637,558
Retail occupancy costs	-	3,506,909	3,506,909
Gross profit	<u>\$ 2,377,992</u>	<u>\$ 7,166,825</u>	<u>\$ 9,544,817</u>
Interest expense, net	\$ (5,227)	\$ (953,993)	\$ (959,220)
Depreciation and amortization	\$ 384,578	\$ 4,953,056	\$ 5,337,634
Capital expenditures	\$ -	\$ 780,519	\$ 780,519
Segment loss before income tax provision	\$ 687,519	\$ (4,878,874)	\$ (4,191,355)
Income tax provision	\$ 10,415	\$ 53,078	\$ 63,493
Segment assets	\$ 15,351,959	\$ 89,435,740	\$ 104,787,699
	<b>Six months ended September 30, 2018</b>		
	<b>Wholesale</b>	<b>Retail</b>	<b>Total</b>
Net sales	\$ 9,617,587	\$ 51,755,357	\$ 61,372,944
Cost of sales	7,340,430	38,687,575	46,028,005
Retail occupancy costs	-	3,841,486	3,841,486
Gross profit	<u>\$ 2,277,157</u>	<u>\$ 9,226,296</u>	<u>\$ 11,503,453</u>
Interest expense, net	\$ (7,966)	\$ (636,860)	\$ (644,826)
Depreciation and amortization	\$ 117,390	\$ 961,198	\$ 1,078,588
Capital expenditures	\$ 18,313	\$ 3,682,060	\$ 3,700,373
Segment income (loss) before income tax provision	\$ 132,442	\$ (5,860,693)	\$ (5,728,251)
Income tax provision	\$ 43,831	\$ 270,002	\$ 313,833
Segment assets	\$ 10,189,704	\$ 37,972,889	\$ 48,162,593

	<b>Three months ended September 30, 2019</b>		
	<b>Wholesale</b>	<b>Retail</b>	<b>Total</b>
Net sales	\$ 3,891,046	\$ 17,970,456	\$ 21,861,502
Cost of sales	2,851,504	12,687,386	15,538,890
Retail occupancy costs	-	1,576,290	1,576,290
Gross profit	<u>\$ 1,039,542</u>	<u>\$ 3,706,780</u>	<u>\$ 4,746,322</u>
Interest expense, net	\$ (2,187)	\$ (347,288)	\$ (349,475)
Depreciation and amortization	\$ 57,735	\$ 2,360,412	\$ 2,418,147
Capital expenditures	\$ -	\$ 301,123	\$ 301,123
Segment income (loss) before income tax provision	\$ 321,668	\$ (1,046,961)	\$ (725,293)
Income tax provision	\$ 77	\$ 161,353	\$ 161,430
Segment assets	\$ 15,351,959	\$ 89,435,740	\$ 104,787,699

	<b>Three months ended September 30, 2018</b>		
	<b>Wholesale</b>	<b>Retail</b>	<b>Total</b>
Net sales	\$ 4,429,042	\$ 25,855,761	\$ 30,284,803
Cost of sales	3,508,533	19,688,151	23,196,684
Retail occupancy costs	-	2,010,412	2,010,412
Gross profit	<u>\$ 920,509</u>	<u>\$ 4,157,198</u>	<u>\$ 5,077,707</u>
Interest expense, net	\$ (4,573)	\$ (394,550)	\$ (399,123)
Depreciation and amortization	\$ 58,306	\$ 469,973	\$ 528,279
Capital expenditures	\$ -	\$ 624,331	\$ 624,331
Segment loss before income tax benefit	\$ (24,097)	\$ (4,141,325)	\$ (4,165,422)
Income tax provision	\$ -	\$ -	\$ -
Segment assets	\$ 10,189,704	\$ 37,972,889	\$ 48,162,593

#### 14. Shareholder's Equity

On October 19, 2018, the Company and certain institutional investors entered into a securities purchase agreement (the "Purchase Agreement"), pursuant to which the Company agreed to sell to such investors an aggregate of 1,275,000 shares of common stock (the "Common Stock") in a registered direct offering and warrants to purchase up to approximately 1,170,000 shares of the Company's Common Stock in a concurrent private placement, for gross proceeds of approximately \$2.55 million (the "Financing"). The warrants will be exercisable immediately following the date of issuance and have an exercise price of \$2.25. The warrants will expire 5 years from the earlier of the date on which the shares of Common Stock issuable upon exercise of the warrants may be sold pursuant to an effective registration statement or may be exercised on a cashless basis and be immediately sold pursuant to Rule 144. The purchase price for each share of Common Stock and the corresponding warrant is \$2.00. Each warrant is subject to anti-dilution provisions that require adjustment of the number of shares of Common Stock that may be acquired upon exercise of the warrant, or to the exercise price of such shares, or both, to reflect stock dividends and splits, subsequent rights offerings, pro-rata distributions, and certain fundamental transactions.

Management determined that these warrants are equity instruments because the warrants are both a) indexed to its own stock; and b) classified in stockholders' equity. The warrants were recorded at their fair value on the date of grant as a component of stockholders' equity. On June 5, 2019, these warrants have been exchanged to new warrants with exercise price of \$1.35 and the new warrants will expire on June 5, 2023.

#### 15. Income Taxes

iFresh is a Delaware holding company that is subject to the U.S. income tax.

NYM is taxed as a corporation for income tax purposes and as a result of the "Contribution Agreement" entered into in December 31, 2014 NYM has elected to file a consolidated federal income tax return with its eleven subsidiaries. NYM and the shareholders of the eleven entities, as parties to the Contribution Agreement, entered into a tax-free transaction under Section 351 of the Internal Revenue Code of 1986 whereby the eleven entities became wholly owned subsidiaries of the Company. As a result of the tax-free transaction and the creation of a consolidated group, the subsidiaries are required to adopt the tax year-end of its parent, NYM. NYM was incorporated on December 30, 2014 and has adopted a tax-year end of March 31.

Certain of the subsidiaries have incurred net operating losses ("NOL") in tax years ending prior to the Contribution Agreement. The net operating losses are subject to the Separate Return Limitation Year ("SRLY") rules which limit the utilization of the losses to the subsidiaries who generated the losses. The SRLY losses are not available to offset taxable income generated by members of the consolidated group.

Based upon management's assessment of all available evidence, the Company believes that it is more-likely-than-not that the deferred tax assets, will not be fully realizable. The valuation allowance for deferred tax assets was approximately \$5,281,154 and \$4,166,595 as of September 30, 2019 and March 31, 2019.

The Company has approximately \$14,970,124 and \$10,715,275 of US NOL carry forward as of September 30, 2019 and March 31, 2019, respectively. For income tax purpose, those NOLs will expire in the year 2032 through 2038.

**Income Tax Provision (Benefit)**

The provision (benefit) for income taxes consists of the following components:

	<b>For the six months ended September 30</b>	
	<b>2019</b>	<b>2018</b>
Current:		
Federal	\$ -	\$ -
State	-	-
	-	-
Deferred:		
Federal	47,620	235,375
State	15,873	78,458
	<u>63,493</u>	<u>313,833</u>
<b>Total</b>	<b>\$ 63,493</b>	<b>\$ 313,833</b>

**Tax Rate Reconciliation**

Following is a reconciliation of the Company's effective income tax rate to the United State federal statutory tax rate:

	<b>Six months ended September 30,</b>	
	<b>2019</b>	<b>2018</b>
Expected tax at U.S. statutory income tax rate	21%	21%
State and local income taxes, net of federal income tax effect	7%	14%
Other non-deductible fees and expenses	(2.91%)	3%
Valuation allowance	(26.59%)	(43.5%)
Effective tax rate	(1.5%)	(5.5%)

**Deferred Taxes**

The effect of temporary differences included in the deferred tax accounts as follows:

	<b>September 30, 2019</b>	<b>March 31, 2019</b>
Deferred Tax Assets/ (Liabilities):		
Deferred expenses	\$ 182,342	\$ 101,829
Sec 263A Inventory Cap	254,520	208,514
Leasing liabilities/Deferred rent	2,102,776	2,092,128
Depreciation and amortization	(2,487,542)	(2,305,164)
Net operating losses	5,072,324	3,898,744
163 (j) business interest	208,830	286,133
Valuation allowance	(5,281,154)	(4,166,595)
Net Deferred Tax Assets	<u>\$ 52,096</u>	<u>\$ 115,589</u>

## 16. Related-Party Transactions

### *Management Fees, Advertising Fees and Sale of Non-Perishable and Perishable Products to Related Parties*

The following is a detailed breakdown of significant management fees, advertising fees and sale of products for the six months ended September 30, 2019 and 2018 to related parties, which are directly or indirectly owned, in whole or in part, by Mr. Long Deng, shareholder and the CEO, and not eliminated in the unaudited condensed consolidated financial statements. In addition, the outstanding receivables due from these related parties as of September 30, 2019 and March 31, 2019 were included in advances and receivables – related parties (see Note 8).

#### Six months ended September 30, 2019

<b>Related Parties</b>	<b>Management Fees</b>	<b>Advertising Fees</b>	<b>Non-Perishable &amp; Perishable Sales</b>
Dragon Seeds Inc	2,800	-	-
NY Mart MD Inc.	44,300	6,320	640,914
NYM Elmhurst Inc.	47,158	3,290	485,698
Spring Farm Inc.	5,300	-	58,134
Pine Court Chinese Bistro	-	-	46,043
	<u>\$ 99,558</u>	<u>\$ 9,610</u>	<u>\$ 1,230,789</u>

#### Six months ended September 30, 2018

<b>Related Parties</b>	<b>Management Fees</b>	<b>Advertising Fees</b>	<b>Non-Perishable &amp; Perishable Sales</b>
New York Mart, Inc.	\$ 11,651	\$ 7,360	\$ 193,741
Pacific Supermarket Inc.	56,053	12,510	1,019,594
NY Mart MD Inc.	39,283	880	1,021,479
New York Mart El Monte Inc.	4,944	1,600	-
iFresh Harwin Inc.	2,862	2,600	9,677
Spring Farm Inc.	-	-	1,910
Spicy Bubbles, Inc.	-	-	-
NYM Tampa Seafood Inc.	550	-	-
Pine Court Sunrise, Inc.	-	-	33,627
	<u>\$ 115,343</u>	<u>\$ 24,950</u>	<u>\$ 2,280,028</u>

#### Three months ended September 30, 2019

<b>Related Parties</b>	<b>Management Fees</b>	<b>Advertising Fees</b>	<b>Non-Perishable &amp; Perishable Sales</b>
Dragon Seeds Inc	1,150	-	-
NY Mart MD Inc.	15,000	2,640	185,537
NYM Elmhurst Inc.	22,546	1,080	206,694
Spring Farm Inc.	2,000	-	58,134
Pine Court Chinese Bistro	-	-	37,317
	<u>\$ 40,696</u>	<u>\$ 3,720</u>	<u>\$ 487,682</u>

**Three months ended September 30, 2018**

<b>Related Parties</b>	<b>Management Fees</b>	<b>Advertising Fees</b>	<b>Non-Perishable &amp; Perishable Sales</b>
New York Mart, Inc.	\$ -	\$ 3,580	\$ -
Pacific Supermarket Inc.	27,996	6,740	359,310
NY Mart MD Inc.	20,522	-	494,745
New York Mart El Monte Inc.	-	-	-
iFresh Harwin Inc	583	-	-
Spring Farm Inc.	-	-	552
Spicy Bubbles, Inc.	-	-	-
NYM Tampa Seafood Inc.	-	-	-
Pine Court Sunrise, Inc.	-	-	9,103
	<u>\$ 49,101</u>	<u>\$ 10,320</u>	<u>\$ 863,710</u>

***Long-Term Operating Lease Agreement with a Related Party***

The Company leases warehouse and stores from related parties that is owned by Mr. Long Deng, the CEO of the Company, and will expire on April 30, 2026. Rent incurred to the related party was \$403,661 and \$584,920 for the six months ended on September 30, 2019 and 2018 respectively, and \$111,201 and \$292,460 for the three months ended on September 30, 2019 and 2018, respectively.

**17. Contingent Liability**

The Company is exposed to claims and litigation matters arising in the ordinary course of business and uses various methods to resolve these matters in a manner that the Company believes best serves the interests of its stakeholders. These matters have not resulted in any material losses to date.

**Leo J. Motsis, as Trustee of the 140-148 East Berkeley Realty Trust v. Ming's Supermarket, Inc.**

Ming's Supermarket, Inc. ("Ming"), the subsidiary of the Company, is a tenant at a building located at 140-148 East Berkeley Street, Boston, MA (the "Property"), pursuant to a lease dated September 24, 1999 (the "Lease"). The Lease had a 10-year initial term, followed by an option for two additional 10-year terms. Ming has exercised that first option and the Lease has approximately 15 years remaining to run if the second option is also exercised. The Lease also gives Ming a right of first refusal on any sale of the building.

On February 22, 2015, a sprinkler pipe burst in the Property. This caused the Inspectional Services Department of the City of Boston ("ISD") to inspect the Property. The ISD found a number of problems which have prevented further use of the Property. The ISD notified both landlord and tenant that the Property was only permitted for use as an elevator garage and that its use as a warehouse was never permitted and that a conditional use permit must be obtained from the City of Boston to make such use lawful. Moreover, the Property was found to have major structural issues requiring repair, as well as issues with the elevator and outside glass. The result of the ISD's findings are that Ming was ordered not to use the Property for any purpose unless and until the structural and other repairs are completed and its use as a warehouse is permitted by the Boston Zoning Board.

While the Lease provides that the elevator (approximate cost \$400,000) and glass repairs (approximate cost \$30,000) are the responsibility of the tenant, the structural repairs (approximate cost \$500,000) are the landlord's responsibility under the Lease, unless the structural damage was caused by the tenant's misuse of the Property. In this regard Ming has retained an expert who will testify the structural damage to the building was caused by long term water infiltration and is not the result of anything Ming did. Ming initially sought for the landlord to perform the structural repairs and agreed that upon completion of those repairs, Ming would repair the elevator and the broken glass. In addition, Ming asked the landlord to cooperate in permitting use of the Property as a warehouse.

The landlord refused to either perform structural repairs or to cooperate on the permitting. As a result, as of April 2015, Ming began withholding rent, since Ming was barred from using the Property by order of the ISD. The landlord then sued Ming for breach of the Lease and unpaid rent, and Ming counterclaimed for constructive eviction and for damages resulting from the landlord's breach of its duty to perform structural repairs under the Lease.

The case was tried before a jury in August 2017. The jury awarded Ming judgment against the landlord in the amount of \$795,000, plus continuing damages of \$2,250 per month until the structural repairs are completed. The court found that the landlord's actions violated the Massachusetts unfair and deceptive acts and practices statute and therefore doubled the amount of damages to \$1,590,000 and further ruled that Ming should also recover costs and attorneys' fees of approximately \$250,000. The result is a judgment in favor of Ming and against the landlord that will total approximately \$1.85 million. The judgment requires the landlord to repair the premises and obtain an occupancy permit. The landlord is responsible to Ming for damages in the amount of \$2,250 per month until an occupancy permit is issued. The judgment also accrues interest at the rate of 12% per year until paid.

The landlord filed a Notice of Appeal, which will delay ultimate resolution of this matter for potentially one year or more. Ming has filed a lien against the landlord's real estate as security for the judgment.

On May 31, 2018, the ISD issued an occupancy permit, triggering Ming's requirement to resume regular rental payments. The result is a judgment in favor of Ming and against the landlord that will total approximately \$1.85 million.

The appeal hearing was held in July 12, 2019 and judge concluded that the landlord should be required both to perform the relevant obligations of the lease in the future and to pay damages caused by his previous failure to do so and for any period of delay in completing specific performance. No guaranties or predictions can be made at this time as to ultimate final outcome of this case.

#### **Hartford Fire Insurance Company v. New York Mart Group Inc**

On November 28, 2018, a lawsuit was filed against New York Mart Group, Inc. by Hartford Fire Insurance Company ("Hartford"), who seeks contractual indemnification from the Company and other defendants relating to certain supersedeas bonds issued by Hartford in connection with the unsuccessful appeal of state court litigation by iFresh's codefendant. Hartford alleges that iFresh guaranteed performance of the bonds and therefore seeks to enforce the indemnification terms thereof against iFresh in addition to the other defendants. On June 14, 2019, Hartford filed a motion for summary judgment against iFresh, arguing that Hartford is entitled to judgment as a matter of law. On July 29, 2019, the Court granted judgment against iFresh in a consented amount of \$458,497.81 for its alleged loss under the .The Court is still having a hearing on Hartford's entitlement to attorneys' fees/costs. The Company has accrued \$500,000 for the potential loss and expense associated with this case.

#### **Winking Group LLC v. New York Supermarket E. Broadway Inc**

A subsidiary of the Company, New York Supermarket E. Broadway Inc., entered into a lease with Winking Group LLC for the Company's store located at 75 East Broadway, NY, 10002. The landlord sued the Company for failing to pay rent and additional fee of \$450,867. The Company is currently negotiating an agreement with the landlord to settle the case. A trial has been scheduled on November 21, 2019. All unpaid rent has been fully accrued as of September 30, 2019.

### **18. Subsequent Event**

In November 5, 2019, Zhejiang Xiaotai is alleged to have conducted illegal fundraising in China and several executives of Xiaotai are currently detained and held in custody by the local police. The Company's management and board of directors are closely monitoring and actively assessing the situation. iFresh issued written notice to Xiaotai International and Xiaotai Shareholders to terminate the Exchange Agreement effective immediately.

## Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.

### Forward-Looking Statements

This report includes forward-looking statements. We have based these forward-looking statements on our current expectations and projections about future events. These forward-looking statements are subject to known and unknown risks, uncertainties and assumptions about us that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as “may,” “should,” “could,” “would,” “expect,” “plan,” “anticipate,” “believe,” “estimate,” “continue,” or the negative of such terms or other similar expressions. Factors that might cause or contribute to such a discrepancy include, but are not limited to, those described in our other Securities and Exchange Commission (“SEC”) filings. References to “we,” “us,” “our,” “iFresh” or the “Company” are to iFresh Inc., except where the context requires otherwise. The following discussion should be read in conjunction with our unaudited condensed financial statements and related notes thereto included elsewhere in this report.

### Overview

iFresh Inc. (“we,” “us,” “our,” or “iFresh” or the “Company”) is a Delaware company incorporated in July 2016 in order to reincorporate E-Compass Acquisition Corp. (“E-Compass”) to Delaware pursuant to the Merger Agreement (as defined below). Immediately following the reincorporation, we acquired NYM Holding, Inc (“NYM”). E-Compass was a blank check company formed for the purpose of entering into a share exchange, asset acquisition, share purchase, recapitalization, reorganization or other similar business combination with one or more businesses or entities. NYM is a fast growing Asian/Chinese grocery supermarket chain in the north-eastern U.S. providing food and other merchandise hard to find in mainstream grocery stores. Since NYM was formed in 1995, NYM has been targeting the Chinese and other Asian population in the U.S. with its in-depth cultural understanding of its target customer’s unique consumption habits. iFresh currently has ten retail supermarkets across New York, Massachusetts and Florida, with in excess of 6,224,500 sales transactions in its stores in the fiscal year ended March 31, 2019. It currently has one in-house wholesale businesses, Strong America Limited (“Strong America”) covering more than 6,000 wholesale products and servicing both NYM retail supermarkets and over 1,000 external clients that range from wholesalers to retailing groceries and restaurants. NYM has a stable supply of food from farms in New Jersey and Florida, ensuring reliable supplies of the most popular vegetables, fruits and seafood. Its wholesale business and long term relationships with farms insulate NYM from supply interruptions and sales declines, allowing it to remain competitive even during difficult markets.

### Outlook

iFresh is an Asian Chinese supermarket chain in the U.S. northeastern region with nine retail super markets and two wholesale facilities. iFresh plans to strategically expand along the I-95 corridor and its goal is to cover all states on the east coast.

- a. iFresh provides unique products to meet the demands of the Asian/Chinese American Market;
- b. iFresh has established a merchandising system backed by an in-house wholesale business and by long-standing relationships with farms;
- c. iFresh maintains an in-house cooling system with unique hibernation technology that is has developed over 20 years to preserve perishables, especially produce and seafood;
- d. iFresh capitalizes on economies of scale, allowing strong negotiating power with upstream vendors, downstream customers and sizable competitors; and
- e. iFresh has a proven and replicable track record of management, operation, acquisition and organic growth.



iFresh's net sales were \$45.7 million and \$61.4 million for the six months ended September 30, 2019 and 2018, respectively. In terms of sales by category, Perishables constituted approximately 55.3% of the total sales for the six months ended September 30, 2019. iFresh's net loss was \$4.3 million for the six months ended September 30, 2019, a decrease of \$1.8 million, or 29.6%, from \$6.0 million of net loss for the six months ended September 30, 2018. Adjusted EBITDA was \$-1.9 million for the six months ended September 30, 2019, an increase of \$2.1 million, or 52.8%, from \$-4.0 million for the six months ended September 30, 2018.

## **Factors Affecting iFresh's Operating Results**

### ***Seasonality***

iFresh's business shows seasonal fluctuations. Sales in its first and second fiscal quarters (ending June 30 and September 30, respectively) are usually 5% to 10% lower than in third and fourth quarters (ending December 31 and March 31, respectively). In its third fiscal quarter, customers make holiday purchases for Thanksgiving and Christmas. In its fourth quarter, customers make purchases for traditional Chinese holidays, such as the Spring Festival (Chinese New Year, in January or February).

### ***Competition***

The Company faces competition from other Asian supermarkets. In the fiscal year 2019, two of our stores located in Boston and New York experienced significantly decreased sales due to competition from newly opened grocery stores. In first quarter of fiscal year 2020, the Company contracted these two stores to third party to operate and are collecting contracting fees. The gross margin was low in these stores since the Company's distribution center in New York area could not lower the purchase cost of the stores in MA. The Company's retail sales decreased significantly due to the change of operations of these two stores.

### ***Payroll***

Minimum wage rates in some states increased. For example, the minimum wage rose from \$13 to \$15 per hour in New York City. Payroll and related expenses decreased by \$1.2million, or 7.7% for the year ended March 31, 2019 and decreased by \$0.7 million or 11.1% for the six months ended September 30, 2019 as compared to the same period of last year as a result of workforce reduction to reduce costs.

### ***Vendor and Supply Management***

iFresh believes that a centralized and efficient vendor and supply management system are the keys to profitability. iFresh operates its own wholesale facilities, which supplied about 19.6 % and 12.8% of its procurement for the fiscal year ended March 31, 2019 and six months ended September 30, 2019, respectively. iFresh believes that its centralized vendor management enhances iFresh's negotiating power and improves its ability to turnover inventory and vendor payables. Any changes to the vendor and supply management could affect iFresh's purchasing costs and operating expenses. Starting from Q4 of fiscal year 2019, the Company's wholesale business gradually slows down and the retail stores are heavily relied on third party vendors for inventory supplies instead of centralized supply system.

### ***Store Maintenance and Renovation***

From time to time, iFresh conducts maintenance on the fixtures and equipment for its stores. Any maintenance or renovations could interrupt the operation of our stores and result in a decline of customer volume, and therefore sales volume, but will, in the opinion of management, boost sales after they are completed. Significant maintenance or renovation would affect our operation and operating results. As of September 30, 2019, two iFresh stores are under renovation and have not opened yet. iFresh incurred \$449,948 in expenses for these stores for the year ended March 31, 2019. One store was under renovation for 10 months in the year of 2019 and incurred \$871,709 in expense. Because these stores are being renovated, sales are affected.

### ***Store Acquisitions and Openings***

iFresh expects the new stores it acquires or opens to be the primary driver of its sales, operating profit and market share gains. iFresh's results will be materially affected by the timing and number of new store additions and the amount of new store opening costs. For example, iFresh would incur rental, utilities and employee expenses during any period of renovation, which would be recorded as expenses on the income statement and would decrease iFresh's profit when a store opens. iFresh may incur higher than normal employee costs associated with setup, hiring, training, and other costs related to opening a new store. Operating margins are also affected by promotional discounts and other marketing costs and strategies associated with new store openings, primarily due to overstocking, and costs related to hiring and training new employees. Additionally, promotional activities may result in higher than normal net sales in the first several weeks following a new store opening. A new store builds its sales volume and its customer base over time and, as a result, generally has lower margins and higher operating expenses, as a percentage of sales, than our more mature stores. A new store could take more than a year to achieve a level of operating performance comparable to our existing stores.

### ***How to Assess iFresh's Performance***

In assessing performance, iFresh's management considers a variety of performance and financial measures, including principal growth in net sales, gross profit and Adjusted EBITDA. The key measures that we use to evaluate the performance of our business are set forth below:

#### ***Net Sales***

iFresh's net sales comprise gross sales net of coupons and discounts. We do not record sales taxes as a component of retail revenues as it considers it a pass-through conduit for collecting and remitting sales taxes.

#### ***Gross Profit***

iFresh calculates gross profit as net sales less cost of sales and occupancy costs. Gross margin represents gross profit as a percentage of its net sales. Occupancy costs include store rental costs and property taxes. The components of our cost of sales and occupancy costs may not be identical to those of its competitors. As a result, our gross profit and gross margin may not be comparable to similar data made available by our competitors.

Cost of sales includes the cost of inventory sold during the period, including the direct costs of purchased merchandise (net of discounts and allowances), distribution and supply chain costs, buying costs and supplies. iFresh recognizes vendor allowances and merchandise volume related rebate allowances as a reduction of inventories during the period when earned and reflects the allowances as a component of cost of sales as the inventory is sold. Shipping and handling for inventories purchased are included in cost of goods sold.

#### ***Selling, General and Administrative Expenses***

Selling, general and administrative expenses primarily consist of retail operational expenses, administrative salaries and benefits costs, marketing, advertising and corporate overhead.

#### ***Adjusted EBITDA***

iFresh believes that Adjusted EBITDA is a useful performance measure and can be used to facilitate a comparison of NYM's operating performance on a consistent basis from period-to-period and to provide for a more complete understanding of factors and trends affecting our business than GAAP measures alone can provide. iFresh also uses Adjusted EBITDA as one of the primary methods for planning and forecasting overall expected performance and for evaluating on a quarterly and annual basis actual results against such expectations, and as a performance evaluation metric in determining achievement of certain compensation programs and plans for employees, including senior executives. Other companies in the industry may calculate Adjusted EBITDA differently than iFresh does, limiting its usefulness as a comparative measure.

iFresh's management defines Adjusted EBITDA as earnings before interest expense, income taxes, depreciation and amortization expense, store opening costs, and non-recurring expenses. All of the omitted items are either (i) non-cash items or (ii) items that we do not consider in assessing its ongoing operating performance. Because it omits non-cash items, iFresh's management believes that Adjusted EBITDA is less susceptible to variances in actual performance resulting from depreciation, amortization and other non-cash charges and more reflective of other factors that affect its operating performance. iFresh's management believes that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating ongoing operating results and trends and in comparing the company's financial measures with other specialty retailers, many of which present similar non-GAAP financial measures to investors.

#### Results of Operations for the six months ended September 30, 2019 and 2018

	For the six months ended September 30,		Changes	
	2019	2018	\$	%
Net sales-third parties	\$ 44,458,495	\$ 59,092,916	\$ (14,634,421)	(24.8)%
Net sales-related parties	1,230,789	2,280,028	(1,049,239)	(46.0)%
<b>Total Sales</b>	<b>45,689,284</b>	<b>61,372,944</b>	<b>(15,683,660)</b>	<b>(25.6)%</b>
Cost of sales-third parties	31,656,870	44,054,792	(12,397,921)	(28.1)%
Cost of sales-related parties	980,688	1,973,213	(992,526)	(50.3)%
Occupancy costs	3,506,909	3,841,486	(334,577)	(8.7)%
Gross Profit	9,544,817	11,503,453	(1,958,636)	(17.0)%
Selling, general, and administrative expenses	14,427,673	17,179,018	(2,751,345)	(16.0)%
Income from operations	(4,882,856)	(5,675,565)	792,709	(14.0)%
Interest expense	(959,220)	(644,826)	(314,394)	48.8%
Other income	1,650,720	592,140	1,058,580	178.8%
Loss before income tax provision	(4,191,356)	(5,728,251)	1,536,895	(26.8)%
Income tax provision	63,493	313,833	(250,340)	(79.8)%
Net loss	(4,254,849)	(6,042,084)	1,787,235	(29.6)%
Net loss attributable to common shareholders	\$ (4,254,849)	\$ (6,042,084)	\$ 1,787,235	(29.6)%

#### Net Sales

	For the six months ended September 30,		Changes	
	2019	2018	\$	%
Net sales of retail-third parties	\$ 37,266,133	\$ 51,755,357	\$ (14,489,224)	(28.0)%
Net sales of wholesale-third parties	7,192,362	7,337,559	(145,197)	(2.0)%
Net sales of wholesale-related parties	1,230,789	2,280,028	(1,046,239)	(46.0)%
<b>Total Net Sales</b>	<b>\$ 45,689,284</b>	<b>\$ 61,372,944</b>	<b>\$ (15,683,660)</b>	<b>(25.6)%</b>

iFresh's net sales were \$45.7 million for the six months ended September 30, 2019, a decrease of \$15.7 million, or 25.6 %, from \$ 61.4 million for the six months ended September 30, 2018.

Net retail sales to third parties decreased by \$14.5 million, or 28 %, from \$51.8 million for the six months ended September 30, 2018 to \$37.3 million for the six months ended September 30, 2019. The decrease resulted mainly from our Quincy (Zen Store) and Boston (Ming Store), Massachusetts stores. Ming and Zen contributed \$10.6 million of retail sales for the six months ended September 30, 2018. Starting from the fiscal year 2019, these two stores experienced significantly decreased sales due to competition from newly opened grocery stores. On April 1, 2019, the Company entered into an agreement for the two stores with third parties to operate those stores, and the Company is collecting management fees from the third parties. Management fees are \$40,000 per month for the first six months and \$50,000 after the first six months, and the term of the agreements is 36 months. In addition, the Company bills the other party for rent and utilities expense incurred and the other party will be responsible for payroll and employee benefits. The Company sold all inventory at net book value of \$1.5 million, but retains ownership of all property and equipment. The depreciation and amortization expense were approximately \$280,000 for the six months ended September 30, 2019. In addition, sales from our stores in New York City decreased by \$3.8 million because we contracted part of vegetables and fruits business to third parties in our store to improve our margin.

Our total net wholesale sales decreased by \$1.2 million from \$9.6 million for the six months ended September 30, 2018 to \$8.4 million for the six months ended September 30, 2019, attributable that our sales to related parties decreased by \$1.0 million from the six months ended September 30, 2018 to the six months ended September 30, 2019, attributable to that New York Mart Group. Inc is going out of business.

**Cost of sales, Occupancy costs and Gross Profit**

Retail Segment	For the six months ended September 30,		Changes	
	2019	2018	\$	%
Cost of sales	\$ 26,592,399	\$ 38,687,575	\$ (12,095,176)	(31.3)%
Occupancy costs	3,506,909	3,841,486	(334,577)	(8.7)%
Gross profit	7,166,825	9,226,296	(2,059,471)	(22.3)%
Gross margin	19.2%	17.8%	1.4%	-

For the retail segment, cost of sales decreased by \$12.1 million, from \$38.7 million for the six months ended September 30, 2018, to \$26.6 million for the six months ended September 30, 2019. The decrease was consistent with the decreased sales and mainly due to changes we made to Ming and Zen store in MA mentioned above. Costs decreased by 31.3%, compared to a sales decrease of 28%, leading to a higher margin, which was calculated before adding the occupancy cost to the total cost. This is expected when the strategic decision was made to contract the stores to third parties to operate.

Occupancy costs consist of store-level expenses such as rental expenses, property taxes, and other store specific costs. Occupancy costs decreased by approximately \$0.3million, which was mainly attributable to the cancellation of one of the lease signed between New York Market Group with the Company's affiliates since New York Market Group is going out of business .

Gross profit was \$7.2 and \$9.2 million for the six months ended September 30, 2019 and 2018, respectively. Gross margin was 19.2% and 17.8% for the six months ended September 30, 2019 and 2018, respectively. The gross margin for the six months ended September 30, 2018 was lower than usual is because, in the last summer, our retail stores increased purchases from local farms instead of purchasing directly from our wholesalers, which increased our cost of sales.

Wholesale Segment	For the six months ended September 30,		Changes	
	2019	2018	\$	%
Cost of sales	\$ 6,045,159	\$ 7,340,430	\$ (1,295,271)	(17.6)%
Gross profit	2,377,992	2,277,157	100,835	4.4%
Gross margin	28.2%	23.7%	4.5%	-

For our wholesale segment, the cost of sales for the six months ended September 30, 2019 decreased by \$1.3 million, or 17.6%, from \$7.3 million for the six months ended September 30, 2018 to \$6.0 million for the six months ended September 30, 2019. The decrease is consistent with the significant decrease of sales from the wholesale segment in 2019.

Gross profit for the six months ended September 30, 2019 increased by around \$101,000, or 4.4%, from \$2.3 million for the six months ended September 30, 2018 to \$2.4 million for the six months ended September 30, 2019. Gross margin increased by 4.5% from 23.7% to 28.2%. The increase was due to the significant sales decrease to its related parties, of which the margin is lower than sales made to third parties.

### *Selling, General and Administrative Expenses*

Selling, general, and administrative expenses were \$14.4 million for the six months ended September 30, 2019, a decrease of \$2.8 million, or 16.0%, compared to \$17.2 million for the six months ended September 30, 2018, which was mainly attributable to the \$1.9 million expense decrease from two stores in MA since we contracted these two stores and we do not operate these two stores ourselves. In addition, one of our wholesale company is going out of business and selling, general, and administrative expenses decreased by \$1.3 million.

### *Interest Expense*

Interest expense was \$1.0 million for the six months ended September 30, 2019, an increase of \$0.3 million, or 48.8%, from \$ 0.6 million for the six months ended September 30, 2018, attributable to the increased average outstanding loan balance from \$19.5 from six months ended September 30, 2018 to \$21.1 for the six months ended September 30, 2019, as well as increased interest rate from 5.7% for the six months ended September 30, 2018 to 6.45% for the six months ended September 30, 2019. In addition, the Company paid approximately \$150,000 of forbearance fee to Key Bank in May due to the violation of covenant.

### *Other income*

Other income was \$1.7 million for the six months ended September 30, 2019, which included management and advertising fee income, rental income, lottery sales, and other miscellaneous income. Other income increased \$1.1 million, 179%, from \$0.6 million for the six months ended September 30, 2018. For the six months ended September 30, 2019, the Company collected \$0.5 million of management fee from contracting Ming and Zen in MA to third parties for operation. In addition, the Company has subleased some spaces in its stores for small vendors to sell prepared foods. Rental income increased by \$0.6 million.

### *Income Taxes Provision*

We are subject to U.S. federal and state income taxes. Income tax expense was around \$64,000 for the six months ended September 30, 2019, compared to \$314,000 of income tax expense for the six months ended September 30, 2018. The effective income tax rate was -1.5% and -5% for the six months ended September 30, 2019 and 2018, respectively. For the six months ended September 30, 2019 and 2018, the Company made reserve for deferred tax asset due to the significant loss incurred.

### *Net Income (loss)*

	For the six months ended September 30,		Changes	
	2019	2018	\$	%
Net income	\$ (4,254,849)	\$ (6,042,084)	\$ 1,787,235	-29.6%
Net Loss Margin	-9.31%	-9.84%	0.53%	

Net loss was \$4.3 million for the six months ended September 30, 2019, a decrease of \$1.8 million, or 29.6%, from \$6.0 million of net loss for the six months ended September 30, 2018, mainly attributable to the decreased selling, general, and administrative expenses described above. Net loss as a percentage of sales was -9.31% and -9.84% for the six months ended September 30, 2019 and 2018, respectively.

### *Adjusted EBITDA*

	For the six months ended September 30,		Changes	
	2019	2018	\$	%
Net income	\$ (4,254,849)	\$ (6,042,084)	\$ 1,787,235	(29.6)%
Interest expense	959,220	644,826	314,394	48.8%
Income tax provision	63,493	313,833	(250,340)	(79.8)%
Depreciation	1,093,572	943,485	150,087	15.9%
Amortization	249,166	135,103	114,063	84.4%
<b>Adjusted EBITDA</b>	<b>\$ (1,889,398)</b>	<b>\$ (4,004,837)</b>	<b>\$ 2,115,439</b>	<b>(52.8)%</b>
Percentage of sales	-4.1%	-6.5%	2.4%	

Loss before income tax, depreciation, and amortization was \$1.9 million for the six months ended September 30, 2019, a decrease of \$2.1 million, as compared to income before income tax, depreciation, and amortization of \$4.0 million for the six months ended September 30, 2018, mainly attributable to the decrease in net loss resulting from decreased selling, general, and administrative expenses described above.

#### Results of Operations for the three months ended September 30, 2019 and 2018

	For the three months ended September 30,		Changes	
	2019	2018	\$	%
Net sales-third parties	\$ 21,373,820	\$ 29,421,093	\$ (8,047,273)	(27.4)%
Net sales-related parties	487,682	863,710	(376,028)	(43.5)%
<b>Total Sales</b>	<b>21,861,502</b>	<b>30,284,803</b>	<b>(8,423,301)</b>	<b>(27.8)%</b>
Cost of sales-third parties	15,140,772	22,451,875	(7,311,103)	(32.6)%
Cost of sales-related parties	398,118	744,809	(346,691)	(46.5)%
Occupancy costs	1,576,290	2,010,412	(434,122)	(21.6)%
Gross Profit	4,746,322	5,077,707	(331,385)	(6.5)%
Selling, general and administrative expenses	5,851,779	9,103,577	(3,251,798)	(35.7)%
Loss from operations	(1,105,457)	(4,025,870)	2,920,413	(72.5)%
Interest expense	(349,475)	(399,123)	49,648	(12.4)%
Other income	729,639	259,571	470,068	181.1%
Loss before income tax provision	(725,293)	(4,165,422)	3,440,129	(82.6)%
Income tax provision	161,430	-	161,430	100%
Net Loss	\$ (886,723)	\$ (4,165,422)	\$ 3,278,699	(78.7)%
Net Loss attributable to common shareholders	\$ (886,723)	\$ (4,165,422)	\$ 3,278,699	(78.7)%

#### Net Sales

	For the three months ended September 30,		Changes	
	2019	2018	\$	%
Net sales of retail	\$ 17,970,456	\$ 25,855,761	\$ (7,885,305)	(30.5)%
Net sales of wholesale-third parties	3,403,364	3,565,332	(161,968)	(4.5)%
Net sales of wholesale-related parties	487,682	863,710	(376,028)	(43.5)%
<b>Total Net Sales</b>	<b>\$ 21,861,502</b>	<b>\$ 30,284,803</b>	<b>\$ (8,423,301)</b>	<b>(27.8)%</b>

iFresh's net sales were \$21.9 million for the three months ended September 30, 2019, a decrease of \$8.4 million, or 27.8%, from \$30.3 million for the three months ended September 30, 2018.

The decrease resulted mainly from our Quincy (Zen Store) and Boston (Ming Store), Massachusetts stores. Ming and Zen contributed \$5.4 million of retail sales for the three months ended September 30, 2018. Starting from the fiscal year 2019, these two stores experienced significantly decreased sales due to competition from newly opened grocery stores. On April 1, 2019, the Company entered into an agreement for the two stores with third parties to operate those stores, and the Company is collecting management fees from the third parties. Management fees are \$40,000 per month for the first six months and \$50,000 after the first six months, and the term of the agreements is 36 months. In addition, the Company bills the other party for rent and utilities expense incurred and the other party will be responsible for payroll and employee benefits. The Company sold all inventory at net book value of \$1.5 million, but retains ownership of all property and equipment. The depreciation and amortization expense were approximately \$280,000 for the six months ended September 30, 2019. In addition, sales from our stores in New York City decreased by \$3.1 million because we contracted part of vegetables and fruits business to third parties in our store to improve our margin.

Our total net wholesale sales decreased by \$0.5 million from \$4.4 million for the three months ended September 30, 2018 to \$3.9 million for the three months ended September 30, 2019, attributable that our sales to related parties decreased by \$0.4 million from the three months ended September 30, 2018 to the three months ended September 30, 2019, attributable to that New York Mart Group. Inc is going out of business.

**Cost of sales, Occupancy costs and Gross profit**

Retail Segment	For the three months ended September 30,		Changes	
	2019	2018	\$	%
	Cost of sales	\$ 12,687,386	\$ 19,688,151	\$ (7,000,765)
Occupancy costs	1,576,290	2,010,412	(434,122)	(21.6)%
Gross profit	3,706,780	4,157,198	(450,418)	(10.8)%
Gross margin	20.6%	16.1%	4.5%	

For the retail segment, cost of sales decreased by \$7.0 million, from \$19.7 million for the three months ended September 30, 2018, to \$12.7 million for the three months ended September 30, 2019. The decrease was consistent with the sales decreased and mainly due to changes we made to Ming and Zen store in MA mentioned above. The cost decreased by 35.6 %, compared to sales decrease of 30.5%, lead to higher margin which was calculated before adding the occupancy cost in the total cost. This was expected when the strategic decision was made to contract the stores to third parties to operate.

Occupancy costs consist of store-level expenses such as rental expenses, property taxes, and other store specific costs. Occupancy costs decreased by approximately \$0.4 million, which was mainly attributable to the cancellation of one of the lease signed between New York Market Group with the Company's affiliates since New York Market Group is going out of business .

Gross profit was \$3.7 and \$4.2 million for the three months ended September 30, 2019 and 2018, respectively. Gross margin was 20.6% and 16.1% for the three months ended September 30, 2019 and 2018, respectively. The gross margin for the three months ended September 30, 2018 was lower than usual is because, in the last summer, our retail stores increased purchases from local farms instead of purchasing directly from our wholesalers, which increased our cost of sales.

Wholesale Segment	For the three months ended September 30,		Changes	
	2019	2018	\$	%
	Cost of sales	\$ 2,851,504	\$ 3,508,533	\$ (657,029)
Gross profit	\$ 1,039,542	920,509	119,033	12.9%
Gross margin	26.7%	20.8%	5.9%	

For our wholesale segment, the cost of sales for the three months ended September 30, 2019 decreased by \$0.7 million, or 18.7%, from \$3.5 million for the three months ended September 30, 2018 to \$2.9 million for the three months ended September 30, 2019. The decrease is consistent with the significant decrease of sales from the wholesale segment in 2019.

Gross profit for the three months ended September 30, 2019 increased by around \$119,000, or 12.9%, from \$0.9 million for the three months ended September 30, 2018 to \$1.0 million for the three months ended September 30, 2019. Gross margin increased by 5.9% from 20.8% to 26.7%. The increase was due to the significant sales decrease to its related parties, of which the margin is lower than sales made to third parties.

***Selling, General, and Administrative Expenses***

Selling, general, and administrative expenses was \$5.9 million for the three months ended September 30, 2019, a decrease of \$3.3 million, or 35.7%, compared to \$9.1 million for the three months ended September 30, 2018, which was mainly attributable to the \$0.9 million expense decrease from two stores in MA since we contracted these two stores and we do not operate these two stores ourselves. One of our wholesale company is going out of business and selling, general, and administrative expenses decreased by \$0.7 million. In addition, for the three months ended September 30, 2018, we accrued \$0.7 million of litigation loss and \$0.7 million of stock based compensation for stock issued to employees.

***Interest Expense***

Interest expense was \$349,475 for the three months ended September 30, 2019, a decrease of \$49,648, or 12.4%, from \$399,123 for the three months ended September 30, 2018, primarily attributable to the decreased average loan balance from \$22.2 million for the three months ended September 30, 2018 to \$20.8 million for the three months ended September 30, 2019.

***Other income***

Other income was \$0.7 million for the three months ended September 30, 2019, an increase of \$0.5 million, or 181%, from \$0.3 million for the three months ended September 30, 2018. For the three months ended September 30, 2019, the Company collected \$0.3 million of management fee from contracting Ming and Zen in MA to third parties for operation. In addition, the Company has subleased some spaces in its stores for small vendors to sell prepared foods. Rental income increased by \$0.2 million.

***Income Taxes Provision***

The Company is subject to U.S. federal and state income taxes. Income tax was \$161,000 for the three months ended September 30, 2019, an increase of \$161,000, or 100%, compared to \$- of tax for the three months ended September 30, 2018. For the three months ended September 30, 2019 and 2018, the Company made reserve for deferred tax asset due to the significant loss incurred.

***Net Income (loss)***

	For the three months ended September 30,		Changes	
	2019	2018	\$	%
Net loss	\$ (886,723)	\$ (4,165,422)	\$ (3,278,699)	(78.7)%
Net Profit Margin	(4.06)%	(13.75)%	(9.69)%	

Net loss was \$0.9 for the three months ended September 30, 2019, a decrease of \$3.3 million, or 78.7%, from \$4.2 million of net loss for the three months ended September 30, 2018, mainly attributable to the increase in gross margin and decrease in selling, general, and administrative expenses and higher interest expenses, as described above.



## Adjusted EBITDA

	For the three month ended		Changes	
	September 30,		\$	%
	2019	2018		
Net loss	\$ (886,723)	\$ (4,165,422)	\$ 3,278,699	(78.7)%
Interest expense	349,475	399,123	(49,648)	(12.4)%
Income tax provision	161,430	-	161,430	100%
Depreciation	531,928	483,540	48,388	10%
Amortization	33,333	101,770	(68,437)	(67.2)%
<b>Adjusted EBITDA</b>	<b>\$ 189,443</b>	<b>\$ (3,180,989)</b>	<b>\$ 3,370,432</b>	<b>(106)%</b>
Percentage of sales	0.9%	(10.5)%	11.4%	

Adjusted EBITDA was \$0.2 million for the three months ended September 30, 2019, an increase of \$3.4 million, or 106%, as compared to \$3.2 million of EBITDA loss for the three months ended September 30, 2018, mainly attributable to decreased net loss of approximately \$3.3 million. The ratio of Adjusted EBITDA to sales was 0.9% and (10.5)% for the three months ended September 30, 2019 and 2018, respectively.

## Liquidity and Capital Resources

As of September 30, 2019, iFresh had cash and cash equivalents of approximately \$0.9 million. iFresh had operating losses for the six months ended September 30, 2019 and had negative working capital of \$26.4 million and \$21.6 million as of September 30, 2019 and March 31, 2019, respectively. iFresh had negative equity of \$1.6 million as of September 30, 2019. The long-term KeyBank loan of \$20.5 million has been presented as short-term because the Company is not in compliance with the KeyBank loan covenants and KeyBank has the option to accelerate payment at any time. The Company did not meet certain financial covenants required in the credit agreement with KeyBank National Association ("KeyBank"). As of September 30, 2019, the Company has outstanding loan facilities of approximately \$20.5 million due to KeyBank. Failure to maintain these loan facilities will have a significant impact on the Company's operations. iFresh had funded working capital and other capital requirements in the past primarily by equity contribution from shareholders, cash flow from operations, and bank loans. Cash is required to pay purchase costs for inventory, rental, salaries, office rental expenses, income taxes, other operating expenses and repay debts. iFresh's ability to repay its current obligation will depend on the future realization of its current assets. iFresh's management has considered the historical experience, the economy, trends in the retail industry, the expected collectability of the accounts receivables and the realization of the inventories as of September 30, 2019. iFresh's ability to continue to fund these items may be affected by general economic, competitive and other factors, many of which are outside of our control.

We have \$4.3 million of advances and receivables from related parties that we intend to collect or acquire, and these advances and receivables will be used to offset part of the acquisition consideration for such related parties.

The Company's principal liquidity needs are to meet its working capital requirements, operating expenses, and capital expenditure obligations. As of September 30, 2019, the Company remains in noncompliance with the financial covenants of the KeyBank Loan. These conditions continue to raise doubt as to the Company's ability to remain a going concern.

The following table summarizes iFresh's cash flow data for the six months ended September 30, 2019 and 2018.

	For the six months ended September 30,	
	2019	2018
Net cash used in operating activities	\$ (1,234,767)	\$ (5,863,507)
Net cash provided by investing activities	330,279	372,251
Net cash provided by financing activities	711,008	5,782,063
Net Increase (decrease) in cash and cash equivalents	<u>\$ (193,480)</u>	<u>\$ 290,807</u>

### ***Operating Activities***

Net cash used in operating activities consists primarily of net income adjusted for non-cash items, including depreciation, changes in deferred income taxes, loss on early extinguishment of debt, and the effect of working capital changes. Net cash used in operating activities was approximately \$1.2 million for the six months ended September 30, 2019, a decrease of \$4.5 million, or 79%, compared to \$ 5.8 million used in operating activities for the six months ended September 30, 2018. The decrease was a result of a decrease of net loss of \$1.8 million and an increase of \$2.7 million from change of working capital mainly resulting from decrease from inventory and tax payable.

### ***Investing Activities***

Net cash provided by investing activities was approximately \$330,000 for the six months ended September 30, 2019, an increase of approximately \$40,000, compared to approximately \$290,000 provided by investing activities for the six months ended September 30, 2018. The increase was primarily attributable to the decrease of \$2.4 million in acquisition of property and equipment in 2019, offset by decrease of collection from related party receivable of \$2.3 million.

### ***Financing Activities***

Net cash provided by financing activities was approximately \$0.7 million for the six months ended September 30, 2019, which mainly consisted of cash received from capital contribution of \$1.7 million, offset by net cash paid for bank loans of \$1 million, \$131,000 cash paid notes payable, and capital leases. Net cash provided from financing activities was \$5.8 million for the six months ended September 30, 2018, which mainly consisted of net cash flow from bank loans of \$5.7 million, cash received from issuance of stock of \$1.0 million, offset by \$145,000 cash paid for notes payable and capital leases and repayment on term loan of \$0.8 million.

### **KeyBank National Association – Senior Secured Credit Facilities**

On December 23, 2016, NYM, as borrower, entered into a \$25 million senior secured Credit Agreement (the “Credit Agreement”) with Key Bank National Association (“Key Bank” or “Lender”). The Credit Agreement provides for (1) a revolving credit of \$5,000,000 for making advance and issuance of letter of credit, (2) \$15,000,000 of effective date term loan and (3) \$5,000,000 of delayed draw term loan. The interest rate is equal to (1) the Lender’s “prime rate” plus 0.95%, or (b) the Adjusted LIBOR rate plus 1.95%. Both the termination date of the revolving credit and the maturity date of the term loans are December 23, 2021. The Company will pay a commitment fee equal to 0.25% of the undrawn amount of the Revolving Credit Facility and 0.25% of the unused Delayed Draw Term Loan Facility. \$4,950,000 of the revolving credit was used as of September 30, 2019.

\$15,000,000 of the term loan was fully funded by the lender in January 2017. The Company is required to make fifty-nine consecutive monthly payments of principal and interest in the amount of \$142,842 starting from February 1, 2017 and a final payment of the then entire unpaid principal balance of the term loan, plus accrued interest on the maturity date.

A Delayed Draw Term Loan was available and would be advanced on the Delayed Draw Funding date (as defined in the Credit Agreement, which is no later than December 23, 2021). A withdrawal of \$5 million under the Delayed Draw Term Loan was made as of September 30, 2019.

The senior secured credit facility is secured by all assets of the Company and is jointly guaranteed by the Company and its subsidiaries and contains financial and restrictive covenants. The financial covenants require NYM to deliver audited consolidated financial statements within one hundred twenty days after the fiscal year end and to maintain a fixed charge coverage ratio not less than 1.1 to 1.0 and senior funded debt to earnings before interest, tax, depreciation and amortization (“EBITDA”) ratio less than 3.0 to 1.0 at the last day of each fiscal quarter, beginning with the fiscal quarter ending March 31, 2017. Except as stated below, the senior secured credit facility is subject to customary events of default. It will be an event of default if Mr. Long Deng resigns, is terminated, or is no longer actively involved in the management of NYM and a replacement reasonably satisfactory to the Lender is not made within sixty (60) days after such event takes place. The Company violated the loan covenant when Mr. Long Deng, CEO and major shareholder of the Company sold an aggregate of 8,294,989 restricted shares to HK Xu Ding Co., Limited on January 23, 2019, representing 51% of the total issued and outstanding shares of the Company as of December 31, 2018. The Company failed to obtain a written consent for the occurrence of the change of ownership. As a result, effective as of March 1, 2019, interest was accrued on all loans at the default rate and the monthly principal and interest payment due under the effective date term loan will be \$155,872 instead of \$142,842.

On May 20, 2019 (the “Effective Date”), the Company entered into a forbearance agreement (the “Forbearance Agreement”) with KeyBank, pursuant to which KeyBank has agreed to delay the exercise of its rights and remedies under the Loan agreement based on the existence of the events of defaults for certain period of time. The Forbearance Agreement contains customary forbearance covenants and other forbearance covenants and defined certain events of defaults. Starting from May, 2019, the monthly payment decreased to \$142,842 as originally required per the credit facility agreements.

The Company failed to meet its obligations under the Loan Agreements by the end of the First Forbearance Period. On October 17, 2019 (the “Effective Date”), the Company, Go Fresh 365, Inc. (“Go Fresh”), Mr. Long Deng and Keybank entered into the second forbearance agreement (the “Second Forbearance Agreement”). Pursuant to certain Guaranty Agreement dated as of December 26, 2016, as amended by several joinder agreements and the Second Forbearance Agreement, the Company, certain subsidiaries of NYM, Go Fresh and Mr. Long Deng (collectively, the “Guarantors”, and together with the Borrower, the “Loan Parties”) have agreed to guarantee the payment and performance of the obligations of the Borrower under the Credit Agreement (“Obligations”). Key Bank has agreed to delay the exercise of its rights and remedies under the Loan Agreement based on the existence of certain events of default (the “Specified Events of Default”) until the earlier to occur of: (a) 5:00 p.m. Eastern Time on the November 29, 2019; and (b) a Forbearance Event of Default.

The Company has been repaying this facility in accordance with its terms. The financial covenants of the Credit Agreement require the Company to maintain a senior funded debt to earnings before interest, tax, depreciation and amortization (“EBITDA”) ratio for the trailing 12-month period of less than 3.00 to 1.00 at the last day of each fiscal quarter. As of September 30, 2019 and March 31, 2019, the Company has negative EBITDA, thus the ratio was negative and the Company was not in compliance with the financial covenants of the KeyBank loan.

While KeyBank has not yet acted to accelerate payment of the facility, KeyBank considers the Company to be in default and will not make any further advances under the Credit Facility until the Company comes into compliance with the Credit Agreement.

### Commitments and Contractual Obligations

The following table presents the Company’s material contractual obligations as of September 30, 2019:

<b>Contractual Obligations (unaudited)</b>	<b>Total</b>	<b>Less than 1 year</b>	<b>1-3 years</b>	<b>3-5 years</b>	<b>More than 5 years</b>
Bank Loans	\$ 20,545,084	\$ 1,535,255	\$ 19,009,829	\$ —	—
Estimated interest payments on bank loans	1,072,046	496,351	575,695	—	—
Notes payable	169,700	84,554	85,146	—	—
Capital lease obligations including interest	569,282	180,900	305,672	82,710	—
Operating Lease Obligations <sup>(1)</sup>	90,430,944	8,423,619	16,631,623	15,960,911	49,414,791
	<u>\$ 112,787,056</u>	<u>\$ 10,720,679</u>	<u>\$ 36,607,965</u>	<u>\$ 16,043,621</u>	<u>\$ 49,414,791</u>

(1) Operating lease obligations do not include common area maintenance, utility and tax payments to which iFresh is obligated, which is estimated to be approximately 50% of operating lease obligation.

## **Off-balance Sheet Arrangements**

iFresh is not a party to any off-balance sheet arrangements.

## **Critical Accounting Estimates**

The discussion and analysis of iFresh's financial condition and results of operations are based upon its financial statements, which have been prepared in accordance with GAAP. These principles require iFresh's management to make estimates and judgments that affect the reported amounts of assets, liabilities, sales and expenses, cash flow and related disclosure of contingent assets and liabilities. The estimates include, but are not limited to, revenue recognition, inventory valuation, impairment of long-lived assets, lease, and income taxes. iFresh bases its estimates on historical experience and on various other assumptions that it believes to be reasonable under the circumstances. Actual results may differ from these estimates. To the extent that there are material differences between these estimates and the actual results, future financial statements will be affected.

iFresh's management believes that among their significant accounting policies, which are described in Note 3 to the unaudited condensed consolidated financial statements of iFresh included in this Form 10-Q, the following accounting policies involve a greater degree of judgment and complexity. Accordingly, iFresh's management believes these are the most critical to fully understand and evaluate its financial condition and results of operations.

### *Revenue Recognition*

In accordance with Topic 606 revenue is recognized at the time the sale is made, at which time our walk-in customers take immediate possession of the merchandise or delivery is made to our wholesale customers. Payment terms are established for our wholesale customers based on the Company's pre-established credit requirements. Payment terms vary depending on the customer. Based on the nature of receivables no significant financing components exist. Sales are recorded net of discounts, sales incentives and rebates, sales taxes and estimated returns and allowances. We estimate the reduction to sales and cost of sales for returns based on current sales levels and our historical return experience.

Topic 606 defines a performance obligation as a promise in a contract to transfer a distinct good or service to the customer and is considered the unit of account. The majority of our contracts have one single performance obligation as the promise to transfer the individual goods is not separately identifiable from other promises in the contracts and is, therefore, not distinct.

We had no material contract assets, contract liabilities or costs to obtain and fulfill contracts recorded on the Condensed Consolidated Balance Sheet as of September 30, 2019. Revenue recognized from performance obligations related to prior periods was insignificant.

### **Inventories**

Inventories consist of merchandise purchased for resale, which are stated at the lower of cost or market. The cost method is used for wholesale and retail perishable inventories by assigning costs to each of these items based on a first-in, first-out (FIFO) basis (net of vendor discounts).

The Company's wholesale and retail non-perishable inventory is valued at the lower of cost or market using weighted average method.

### **Impairment of Long-Lived Assets**

iFresh assesses its long-lived assets, including property and equipment and finite-lived intangible assets, for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset group may not be recoverable. The Company groups and evaluates long-lived assets for impairment at the individual store level, which is the lowest level at which independent identifiable cash flows are available. Factors which may indicate potential impairment include a significant underperformance relative to the historical or projected future operating results of the store or a significant negative industry or economic trend. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the future undiscounted cash flows expected to be generated by that asset. If impairment is indicated, a loss is recognized for any excess of the carrying value over the estimated fair value of the asset group. The fair value is estimated based on the discounted future cash flows or comparable market values, if available.

## Leases

On April 1, 2019 the Company adopted Accounting Standards Update (“ASU”) 2016-02. For all leases that were entered into prior to the effective date of ASC 842, we elected to apply the package of practical expedients. Based on this guidance we will not reassess the following: (1) whether any expired or existing contracts are or contain leases; (2) the lease classification for any expired or existing leases; and (3) initial direct costs for any existing leases. The adoption of Topic 842 resulted in the presentation of \$61,211,020 of operating lease assets and \$67,903,674 operating lease liabilities on the consolidated balance sheet as of September 30, 2019. See Note 12 for additional information.

The Company determines if an arrangement is a lease at inception. Operating leases are included in operating lease right-of-use (“ROU”) assets, current portion of obligations under operating leases, and obligations under operating leases, non-current on the Company’s consolidated balance sheets. Finance leases are included in property and equipment, net, current portion of obligations under capital leases, and obligations under capital leases, non-current on our consolidated balance sheets.

Operating lease ROU assets and operating lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term at commencement date, adjusted by the deferred rent liabilities at the adoption date. As most of the Company’s leases do not provide an implicit rate, the Company uses its incremental borrowing rate based on the information available at commencement date in determining the present value of future payments. The operating lease ROU asset also includes any lease payments made and excludes lease incentives and initial direct costs incurred. The Company’s terms may include options to extend or terminate the lease when it is reasonably certain that the Company will exercise that option. Lease expense for minimum lease payments is recognized on a straight-line basis over the lease term.

## Income Taxes

iFresh must make certain estimates and judgments in determining income tax expense for financial statement purposes. The amount of taxes currently payable or refundable is accrued, and deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets are also recognized for realizable loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the fiscal year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities for a change in income tax rates is recognized in income in the period that includes the enactment date.

iFresh apply the provisions of the authoritative guidance on accounting for uncertainty in income taxes that was issued by the Financial Accounting Standards Board, or FASB. Pursuant to this guidance, and may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities based on the technical merits of the position. The tax benefits recognized in the consolidated financial statements from such a position should be measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. The authoritative guidance also addresses other items related to uncertainty in income taxes, including derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition.

## Recently Issued Accounting Pronouncements

In June 2018, the FASB issued ASU 2018-07, “Improvements to Nonemployee Share-Based Payment Accounting”, which simplifies the accounting for share-based payments granted to nonemployees for goods and services. Under the ASU, most of the guidance on such payments to nonemployees would be aligned with the requirements for share-based payments granted to employees. The changes take effect for public companies for fiscal years starting after Dec. 15, 2018, including interim periods within that fiscal year. For all other entities, the amendments are effective for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020. Early adoption is permitted, but no earlier than an entity’s adoption date of Topic 606. The Company expects that the adoption of this ASU would not have a material impact on the Company’s consolidated financial statements.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

As of September 30, 2019, we were not subject to material market or interest rate risk.

**Item 4. Controls and Procedures.***Evaluation of Disclosure Controls and Procedures*

Under the supervision and with the participation of our management, including our principal executive officer and principal financial and accounting officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures as of September 30, 2019, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act. Based on this evaluation, our principal executive officer and principal financial and accounting officer have concluded that our disclosure controls and procedures were not effective as of September 30, 2019, due to our lack of experience being a public company and lack of professional staff with adequate knowledge of SEC's rules and requirements.

Disclosure controls and procedures are designed to ensure that information required to be disclosed by us in our Exchange Act reports is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

*Changes in Internal Control over Financial Reporting*

There was no change in our internal control over financial reporting that occurred during the fiscal quarter covered by this Quarterly Report on Form 10-Q that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings.

In the ordinary course of our business, we are subject to periodic lawsuits, investigations and claims, including, but not limited to, contractual disputes, premises claims, and employment, environmental, health, safety and intellectual property matters. Although we cannot predict with certainty the ultimate resolution of any lawsuits, investigations, and claims asserted against the Company, we do not believe any currently pending legal proceedings to which the Company is a party will have a material adverse effect on the Company's business, prospects, financial condition, cash flows, or results of operations other than the following:

#### **Leo J. Motsis, as Trustee of the 140-148 East Berkeley Realty Trust v. Ming's Supermarket, Inc.**

Ming's Supermarket, Inc. ("Ming"), the subsidiary of the Company, is a tenant at a building located at 140-148 East Berkeley Street, Boston, MA (the "Property"), pursuant to a lease dated September 24, 1999 (the "Lease"). The Lease had a 10-year initial term, followed by an option for two additional 10-year terms. Ming has exercised that first option and the Lease has approximately 15 years remaining to run if the second option is also exercised. The Lease also gives Ming a right of first refusal on any sale of the building.

On February 22, 2015, a sprinkler pipe burst in the Property. This caused the Inspectional Services Department of the City of Boston ("ISD") to inspect the Property. The ISD found a number of problems which have prevented further use of the Property. The ISD notified both landlord and tenant that the Property was only permitted for use as an elevator garage and that its use as a warehouse was never permitted and that a conditional use permit must be obtained from the City of Boston to make such use lawful. Moreover, the Property was found to have major structural issues requiring repair, as well as issues with the elevator and outside glass. The result of the ISD's findings are that Ming was ordered not to use the Property for any purpose unless and until the structural and other repairs are completed and its use as a warehouse is permitted by the Boston Zoning Board.

While the Lease provides that the elevator (approximate cost \$400,000) and glass repairs (approximate cost \$30,000) are the responsibility of the tenant, the structural repairs (approximate cost \$500,000) are the landlord's responsibility under the Lease, unless the structural damage was caused by the tenant's misuse of the Property. In this regard Ming has retained an expert who will testify the structural damage to the building was caused by long term water infiltration and is not the result of anything Ming did. Ming initially sought for the landlord to perform the structural repairs and agreed that upon completion of those repairs, Ming would repair the elevator and the broken glass. In addition, Ming asked the landlord to cooperate in permitting use of the Property as a warehouse.

The landlord refused to either perform structural repairs or to cooperate on the permitting. As a result, as of April 2015, Ming began withholding rent, since Ming was barred from using the Property by order of the ISD. The landlord then sued Ming for breach of the Lease and unpaid rent, and Ming counterclaimed for constructive eviction and for damages resulting from the landlord's breach of its duty to perform structural repairs under the Lease.

The case was tried before a jury in August 2017. The jury awarded Ming judgment against the landlord in the amount of \$795,000, plus continuing damages of \$2,250 per month until the structural repairs are completed. The court found that the landlord's actions violated the Massachusetts unfair and deceptive acts and practices statute and therefore doubled the amount of damages to \$1,590,000 and further ruled that Ming should also recover costs and attorneys' fees of approximately \$250,000. The result is a judgment in favor of Ming and against the landlord that will total approximately \$1.85 million. The judgment requires the landlord to repair the premises and obtain an occupancy permit. The landlord is responsible to Ming for damages in the amount of \$2,250 per month until an occupancy permit is issued. The judgment also accrues interest at the rate of 12% per year until paid.

The landlord filed a Notice of Appeal, which will delay ultimate resolution of this matter for potentially one year or more. Ming has filed a lien against the landlord's real estate as security for the judgment.

On May 31, 2018, the ISD issued an occupancy permit, triggering Ming's requirement to resume regular rental payments. The result is a judgment in favor of Ming and against the landlord that will total approximately \$1.85 million.

The appeal hearing was held in July 12, 2019 and judge concluded that the landlord should be required both to perform the relevant obligations of the lease in the future and to pay damages caused by his previous failure to do so and for any period of delay in completing specific performance. No guaranties or predictions can be made at this time as to ultimate final outcome of this case.

#### **Hartford Fire Insurance Company v. New York Mart Group Inc**

On November 28, 2018, a lawsuit was filed against New York Mart Group, Inc. by Hartford Fire Insurance Company ("Hartford"), who seeks contractual indemnification from the Company and other defendants relating to certain supersedeas bonds issued by Hartford in connection with the unsuccessful appeal of state court litigation by iFresh's codefendant. Hartford alleges that iFresh guaranteed performance of the bonds and therefore seeks to enforce the indemnification terms thereof against iFresh in addition to the other defendants. On June 14, 2019, Hartford filed a motion for summary judgment against iFresh, arguing that Hartford is entitled to judgment as a matter of law. On July 29, 2019, the Court granted judgment against iFresh in a consented amount of \$458,497.81 for its alleged loss under the . The Court is still having a hearing on Hartford's entitlement to attorneys' fees/costs. The Company has accrued \$500,000 for the potential loss and expense associated with this case.

#### **Winking Group LLC v. New York Supermarket E. Broadway Inc**

A subsidiary of the Company, New York Supermarket E. Broadway Inc., entered into a lease with Winking Group LLC for the Company's store located at 75 East Broadway, NY, 10002. The landlord sued the Company for failing to pay rent and additional fee of \$450,867. The Company is currently negotiating an agreement with the landlord to settle the case. A trial has been scheduled on November 21, 2019. All unpaid rent has been fully accrued as of September 30, 2019.

#### **Regulatory Compliance**

On November 6, 2019, iFresh Inc. received a letter from the Listing Qualifications Staff (the "Staff") of The Nasdaq Stock Market LLC ("Nasdaq"), which stated that, based upon the Company's continued non-compliance with Nasdaq Listing Rule 5550(b), which requires stockholders' equity of \$2.5 million, or a market value of listed securities of \$35 million, or net income from continuing operations of \$500,000, the Staff had determined not to grant an extension to allow the Company to demonstrate compliance, the Company's securities would be subject to delisting from Nasdaq unless the Company timely requests a hearing before a Nasdaq Hearings Panel (the "Panel"). The Company intends to timely request a hearing before the Panel, which request will stay any suspension or delisting action by Nasdaq at least pending the hearing and the expiration of any extension period that may be granted by the Panel following the hearing.

#### **Item 1A. Risk Factors.**

Other than the risk factor related to the Company that is further discussed in this section, there have been no changes with respect to risk factors as previously disclosed in our Annual Report on Form 10-K for the year ended March 31, 2018. Investing in our common stock involves a high degree of risk. Before you invest you should carefully consider the risks and uncertainties described below and in our Annual Report on Form 10-K for the year ended March 31, 2018, under the caption "Risk Factors," our Management's Discussion and Analysis of Financial Condition and Results of Operations set forth in Item 2 of Part I of this Quarterly Report on Form 10-Q, our consolidated financial statements and related notes included in Item 1 of Part I of this Quarterly Report on Form 10-Q and our consolidated financial statements and related notes, as well as our Management's Discussion and Analysis of Financial Condition and Results of Operations and the other information in our Annual Report on Form 10-K for the year ended March 31, 2018. Readers should carefully review those risks, as well as additional risks described in other documents we file from time to time with the SEC.

#### **If we fail to effectively operate our self-insured health plan, we may not be able to retain employees and may be subject to tax penalties and legal proceedings.**

Under The Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act, employers with 50 or more full-time equivalent employees must offer health insurance to certain of their employees and their dependent children, and if coverage meeting certain minimum requirements is not offered the employer may face non-deductible tax penalties.

We and our subsidiaries operate self-insurance health plan for our employees. We could be subject to payment of health care claims from employees, which vary from time to time. If we do not settle such health care claims in time, we may be subject to various tax penalties, legal or administrative claims and proceedings arising in the ordinary course of business. Litigation or any other legal or administrative proceeding, regardless of the outcome, is likely to result in a substantial cost and diversion to our resources, including our management's time and attention. Any tax penalties may adversely affect our financial performance.



### **We may be delisted from the Nasdaq Stock Market**

On November 6, 2019, iFresh Inc. received a letter from the Listing Qualifications Staff (the “Staff”) of The Nasdaq Stock Market LLC (“Nasdaq”), which stated that, based upon the Company’s continued non-compliance with Nasdaq Listing Rule 5550(b), which requires stockholders’ equity of \$2.5 million, or a market value of listed securities of \$35 million, or net income from continuing operations of \$500,000, the Staff had determined not to grant an extension to allow the Company to demonstrate compliance, the Company’s securities would be subject to delisting from Nasdaq unless the Company timely requests a hearing before a Nasdaq Hearings Panel (the “Panel”). The Company intends to timely request a hearing before the Panel, which request will stay any suspension or delisting action by Nasdaq at least pending the hearing and the expiration of any extension period that may be granted by the Panel following the hearing. There is no guarantee that we will be successful in our appeal.

If we are delisted from the Nasdaq Stock Market, we and our shareholders could face significant material adverse consequences including:

- a limited availability of market quotations for our securities;
- a determination that our ordinary shares are a “penny stock,” which will require brokers trading in our ordinary shares to adhere to more stringent rules, possibly resulting in a reduced level of trading activity in the secondary trading market for our ordinary shares;
- a limited amount of analyst coverage; and
- a decreased ability to issue additional securities or obtain additional financing in the future.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds from Registered Securities.**

None.

### **Item 3. Defaults Upon Senior Securities.**

On December 23, 2016, a wholly-owned subsidiary of the Company, NYM Holding, Inc. (“NYM”), as borrower, entered into a \$25 million senior secured Credit Agreement (the “Credit Agreement”) with KeyBank National Association (“KeyBank” or “Lender”). The Credit Agreement provides for (1) a revolving credit of \$5,000,000 for making advance and issuance of letter of credit, (2) \$15,000,000 of effective date term loan and (3) \$5,000,000 of delayed draw term loan. The interest rate is equal to (1) the Lender’s “prime rate” plus 0.95%, or (b) the Adjusted LIBOR rate plus 1.95%.

Although the Company has been timely repaying the KeyBank facility in accordance with its terms, the Company failed to timely pay federal income taxes in the aggregate principal amount of \$1,187,693, which resulted in the IRS imposing a tax lien on the Company on June 11, 2018 in the amount of \$1,236,831. Although the Company subsequently paid the tax liabilities in full in June 2018 and the IRS released the tax lien by July 30, 2018, the Company was in default under the KeyBank Credit Agreement as of March 31, 2018 for having failed to timely pay federal taxes and because the IRS imposed a tax lien.

Additionally, the financial covenants of the KeyBank loan require the Company to maintain a senior funded debt to earnings before interest, tax, depreciation, and amortization (“EBITDA”) ratio for the trailing 12 month period of less than 3.0 to 1.0 as of the last day of each fiscal quarter. As of September 30, 2019, the Company has negative EBITDA, thus the ratio was negative and the Company was not in compliance with the financial covenants of the KeyBank loan. In addition, on February 7, 2019, the Company received a notice from Keybank indicating Keybank does not consent to the transaction contemplated by the Share Purchase Agreement by and between Long Deng and HK Xu Ding Co. Limited and that the monthly principal and interest payment amount shall be adjusted to \$155,872.35 to fully amortize the current outstanding principal balance of the loan over the number of months remaining on the original ten year amortization period at the interest rate now in effect.

Due to the Company’s failure to timely pay federal taxes, the IRS’s imposition of a tax lien, the Company’s failure to satisfy the financial covenants of the Credit Agreement, the Company is currently in default under the Credit Agreement. The Company has advised KeyBank of the default, and while KeyBank has not yet acted to accelerate payment of the facility, KeyBank does consider the Company to be in default and will not make any further advances under the Credit Facility until the Company complies with its obligations under the Credit Agreement. Keybank indicated in its notice to the Company on February 7, 2019 that as a result of the events of default occurred so far, effective March 1, 2019, interest will accrue on all loans at the default rate. The Company’s inability to draw down amounts under the credit facility significantly impairs the Company’s growth plans and limits its liquidity. In addition, if KeyBank were to decide to accelerate repayment of the Credit Facility, the Company’s financial condition and operations would be negatively impacted. Although the Company anticipates being able to obtain a waiver from KeyBank regarding the Company’s default, there is no guarantee that the Company will be successful in doing so.

On May 20, 2019, iFresh, NYM (or the “Borrower”), certain subsidiaries of NYM, Mr. Long Deng and KeyBank National Association (“Keybank” or the “Lender”) entered into the first forbearance agreement (the “First Forbearance Agreement”) with respect to that certain Credit Agreement, dated as of December 23, 2016, as amended, pursuant to which KeyBank made available to NYM a revolving credit facility, a term loan facility, and other credit accommodations (the “Loan Agreements”). The Lender has agreed to delay the exercise of its rights and remedies under the Loan Agreements based on the existence of certain events of default until the earlier to occur of: (a) 5:00 p.m. Eastern Time on the 90<sup>th</sup> day from the date of the First Forbearance Agreement (the “First Forbearance Period”); and (b) a Forbearance Event of Default. Reference is made to the current report on Form 8-K filed with the SEC on May 21, 2019.

The Borrower did not meet its obligations under the Loan Agreements by the end of the First Forbearance Period. On October 17, 2019 (the “Effective Date”), the Company, NYM, certain subsidiaries of NYM, Go Fresh 365, Inc. (“Go Fresh”), Mr. Long Deng and Keybank entered into the second forbearance agreement (the “Second Forbearance Agreement”). Pursuant to certain Guaranty Agreement dated as of December 26, 2016, as amended by several joinder agreements and the Second Forbearance Agreement, the Company, certain subsidiaries of NYM, Go Fresh and Mr. Long Deng (collectively, the “Guarantors”, and together with the Borrower, the “Loan Parties”) have agreed to guarantee the payment and performance of the obligations of the Borrower under the Credit Agreement (“Obligations”). Terms used but not otherwise defined herein have the meanings ascribed to them in the Second Forbearance Agreement.

The Lender has agreed to delay the exercise of its rights and remedies under the Loan Agreement based on the existence of certain events of default (the “Specified Events of Default”) until the earlier to occur of: (a) 5:00 p.m. Eastern Time on the November 29, 2019; and (b) a Forbearance Event of Default.

**Item 4. Mine Safety Disclosure.**

Not applicable.

**Item 5. Other Information.**

None.

**Item 6. Exhibits.**

Exhibit No.	Description
10.1	<a href="#">Second Forbearance Agreement, dated as of October 15, 2019, by and among NYM Holding, Inc., as borrower, iFresh, Inc., certain subsidiaries of NYM Holding, Inc., Go Fresh 365, Inc. and an individual, as guarantors, and KeyBank National Association, as lender. (incorporated by reference to the Current Report on Form 8-k dated October 17, 2019)</a>
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14 and Rule 15d-14(a), promulgated under the Securities and Exchange Act of 1934, as amended.
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14 and Rule 15d-14(a), promulgated under the Securities and Exchange Act of 1934, as amended.
32.1	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: November 14, 2019

**iFresh, Inc.**

By: /s/ Long Deng  
Long Deng  
Chairman of the Board and  
Chief Executive Officer  
(Principal executive officer)

By: /s/ Long Yi  
Long Yi  
Chief Financial Officer  
(Principal financial and accounting officer)

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER  
PURSUANT TO RULE 13A-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934,  
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Long Deng, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of iFresh, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant, is made known to us by others within those entities, particularly during the period in which this report is being prepared; and
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; and
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 14, 2019

/s/ Long Deng  
Long Deng  
Chief Executive Officer  
(Principal executive officer)

**CERTIFICATION OF CHIEF FINANCIAL OFFICER  
PURSUANT TO RULE 13A-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934,  
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Long Yi, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of iFresh, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant, is made known to us by others within those entities, particularly during the period in which this report is being prepared; and
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; and
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 14, 2019

/s/ Long Yi

Long Yi

Chief Financial Officer

(Principal financial and accounting officer)

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of iFresh, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2019 as filed with the Securities and Exchange Commission (the "Report"), each of the undersigned, in the capacities and on the dates indicated below, hereby certifies pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the Company.

Date: November 14, 2019

/s/ Long Deng  
Long Deng  
Chief Executive Officer  
(Principal executive officer)

Date: November 14, 2019

/s/ Long Yi  
Long Yi  
Chief Financial Officer  
(Principal financial and accounting officer)

